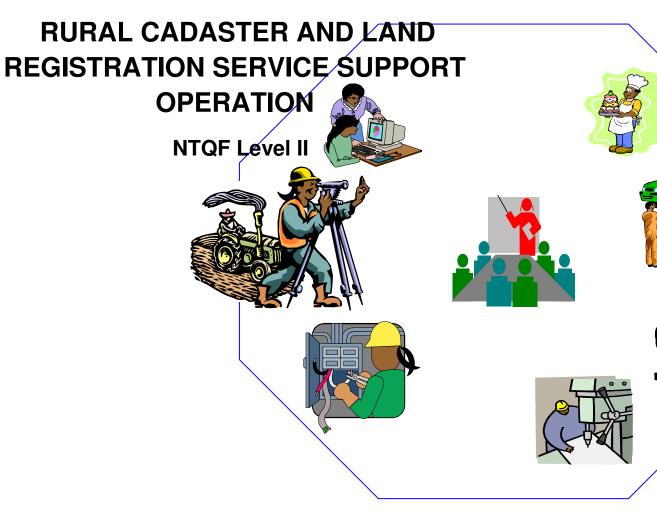
Federal Democratic Republic of Ethiopia

**OCCUPATIONAL STANDARD** 





Ministry of Education November 2017 Ethiopia has embarked on a process of reforming its TVET-System. Within the policies and strategies of the Ethiopian Government, technology transformation – by using international standards and international best practices as the basis, and, adopting, adapting and verifying them in the Ethiopian context – is a pivotal element. TVET is given an important role with regard to technology transfer. The new paradigm in the outcome-based TVET system is the orientation at the current and anticipated future demand of the economy and the labor market.

The Ethiopian Occupational Standards (EOS) are - a core element of the Ethiopian National TVET-Strategy and an important factor within the context of the National TVET-Qualification Framework (NTQF). They are national Ethiopian standards, which define the occupational requirements and expected outcome related to a specific occupation without taking TVET delivery into account.

This document details the mandatory format, sequencing, wording and layout for the Ethiopian Occupational Standard comprised of Units of Competence.

A Unit Title describes a distinct work activity. It is documented in a standard format that comprises:

- Occupational title, NTQF level
- Unit code
- Unit title
- Unit descriptor
- Elements and Performance criteria
- Variables and Range
- Evidence guide

Together all the parts of a Unit Title guide the assessor in determining whether the candidate is competent.

The ensuing sections of this EOS document comprise a description of the respective occupation with all the key components of a Unit Title

- Chart with an overview of all Units of Competence for the respective level including the Unit Codes and the Unit Titles
- Contents of each Unit Title (competence standard)
- Occupational map providing the Technical and Vocational Education and Training (TVET) providers with information and important requirements to consider when designing training programs for this standards and for the individual, a career path

Operation		
Occupational Code: AGR C	LR	
NTQF Level II AGR CLR2 01 1117 Implement Property Rights, National and Regional Land Laws and Regulations	AGR CLR2 02 1117 Implement Land Tenure Security from Women and Vulnerable Groups Perspective	AGR CLR2 03 1117 Carry out Linear and Angular Measurements and Calculations
AGR CLR2 04 1117 Conduct Basic Land Survey	AGR CLR2 05 1117 Collect and Organize Spatial and Non- spatial Data	AGR CLR2 06 1117 Operate Personal Computer and Computing Packages
AGR CLR2 07 1117 Perform Basic Aerial Photography and Image Interpretation	AGR CLR2 08 1117 Read and Interpret Maps	AGR CLR2 09 1117 Identify Land and Property Boundaries
AGR CLR2 10 1117 Produce Basic Maps	AGR CLR2 11 1117 Maintain Information Recording System	AGR CLR2 12 1117 Assist in Adjudication, Registration and Certification Activities for Legal Cadastre
AGR CLR2 13 1117 Operate within Community Culture and Values	AGR CLR2 14 1117 Participate in Workplace Communication	AGR CLR2 15 1117 Work in Team Environment
AGR CLR4 16 1117 Develop Business Practice	AGR CLR4 17 1117 Standardize and Sustain 3S	

## **NTQF** Level II

Unit Title	Implement Property Rights, National and Regional Land
	Laws and Regulations
Unit Code	AGR CLR2 01 1117
Unit Descriptor	This Unit Title covers the knowledge, skills, attitudes and professional code ethics required to aware the community about individual and communal property rights, regional land laws and regulations that facilitate land transaction, formulation and implementation of local bylaws and implement conflict resolution institutions.

Element	Performance criteria
1. Identify and aware the community about	1.1. <i>Types and sources of information</i> are reviewed and appropriate <i>tools and equipment</i> are identified.
property right, regional land laws and regulations	1.2. The rural context of property and property <i>rights</i> are identified and described in accordance with <i>appropriate guidelines</i> .
	1.3. Community awareness is created on <i>property right</i> , and national and regional land laws and regulations
	1.3. <i>Types of land holding and use rights</i> are identified and described.
	1.4. Characteristics and legal status of <i>communal land</i> tenure systems are identified and reflected in accordance with regional land laws and regulations.
	1.5. Land rights related gender and vulnerable group are mainstreamed in accordance with regional land laws and regulations.
	1.6. Principles of <i>good land governance</i> are identified and promoted.
2. Implement customary and	2.1. The existing land laws, legislation and property rights are implemented
statutory laws, legislation and property rights	2.2.Characteristics and legal status of pastoral and communal land tenure system are identified and implemented
proporty righte	2.3.The existing customary land tenure system are compromised with statutory land tenure system
	2.4.Challenges of communal land tenure security from pastoral and Agro-pastoral areas perspective are identified and documented
	2.5. Impacts of <i>land tenure security</i> on Livelihood and the Environment are identified and prompted

transaction	3.2. <i>Changes in land holding rights</i> , property formations, <i>changes in land parcel formations</i> and holding are identified and documented
	3.3. Appropriate updating and recording system is applied.
4. Facilitate formulation and implementation of local bylaws	4.1. Local by-laws are formulated and implemented by communities in accordance with socio-cultural settings of society and following Occupational Health and Safety (OHS)
	4.2. Customary Pastoral and communal Land Governance are identified and considered in accordance with the current situation and existing <i>rules and regulations</i>
	4.3. Women and vulnerable groups are considered in accordance with the current situation and existing rules and regulations
	4.4. Bylaws are revised and documented in accordance with the current situation of the community
	4.5. Bylaws are compromised with the existing rules and regulations
5. Implement conflict resolution mechanisms through established institutions	5.1.Source of conflicts are identified through discussion with community.
	5.2.Conflict resolution committees are elected from the society or strengthen the existing customary institution based on their acceptance by the local community.
	5.3.Conflicts are resolved based on various resolution mechanisms following OHS.

Variable	Range
Types and Sources of	May include, but not limited to:
Information	<ul> <li>Organizational rules, regulation and guidelines</li> </ul>
	<ul> <li>Internet, related books and related materials</li> </ul>
	Technical manuals
	Sharing best practice
	Virtual library
	Workplace guidelines
	<ul> <li>Recorded documents/logo/history</li> </ul>
Tools and equipment	May include, but not limited to:
	<ul> <li>Legislation and Policy documents</li> </ul>
	Land use policy guidelines
	National and regional land administration proclamation and regulations

	<ul> <li>Access: high to enter a defined physical area and enjoy non-subtractive benefits</li> <li>Withdrawal: Right to obtain resource units or 'products' of a resource system</li> <li>Management: Right to regulate internal use patterns and transform the resource by making improvements</li> <li>Exclusion: Right to determine who will have access rights and withdrawal rights, and how those rights may be transferred</li> <li>Alienation: Right to sell or lease management and exclusion rights</li> </ul>
Appropriate guidelines	<ul> <li>May include, but not limited to:</li> <li>Legislation and Policy documents</li> <li>Land use policy guidelines</li> <li>National and regional land administration proclamation and regulations</li> <li>National and regional environmental regulations</li> </ul>
Property right	<ul><li>May include, but not limited to:</li><li>The right of individuals and companies to own and use property.</li></ul>
Types of Land holding and use rights	<ul> <li>May include, but not limited to:</li> <li>State Ownership of Land</li> <li>Land Grants</li> <li>Collective and Communal holding and use right</li> <li>Private holding and use right of Land</li> </ul>
Communal land	<ul> <li>May include, but not limited to:</li> <li>Is a (mostly rural) territory in possession of a community, rather than an individual, state or company</li> <li>Occupied or used by members of a community subject to the rules or custom of the community</li> </ul>
Good land governance	<ul> <li>May include, but not limited to:</li> <li>Equity of access,</li> <li>Affordability-efficiency and effectiveness,</li> <li>Participatory</li> <li>Transparency and accountability,</li> <li>Consistency</li> <li>Legitimacy and Security</li> </ul>
Land Tenure security	<ul><li>May include, but not limited to:</li><li>Grant of Holding and use right</li><li>Transfer of land rights</li></ul>
Changes in land holding rights	<ul><li>May include, but not limited to:</li><li>Occur in case of Gift,</li><li>Inheritance,</li></ul>

By-laws	May include, but not limited to:
	An ordinance, passed under the authority of a charter or
	<ul> <li>Provincial/state law specifying what things may be</li> </ul>
	regulated
Socio-cultural settings	May include, but not limited to:
	The way people act and develop based around their
	surroundings and the roles of different ethnic groups,
	Religious groups,
	• Gender and the culture; with all these elements combined it
	forms a personality
OHS	May include, but not limited to:
	<ul> <li>Use updated and new version articles while referring to</li> </ul>
	policy issues
	<ul> <li>Implement policies and strategies in accordance with the</li> </ul>
	local context
	Respect social culture, norms and customs
Rules and regulations	May include, but not limited to:
	<ul> <li>Set forth the operational powers or provisions and the use</li> </ul>
	right,
	• Restrictions and responsibilities adopted by the association.
	Or Specific articles describing and/or prohibiting behaviour,
	Actions or conduct

Evidence Guide	
Critical Aspects of	A candidate must be able to demonstrate the ability to::
competence	Apply land laws and national and regional regulations, land
	holding and use rights
	Aware community
	Formulate local bylaws
	Resolve conflicts
	Consider gender
Underpinning	Demonstrates knowledge of:
Knowledge	Socio-cultural
Underpinning Skills	Demonstrate skills to:
	Formulate local bylaws
	Resolve conflicts
Resource Implication	The following resources MUST be provided:
	<ul> <li>Access is required to real or appropriately simulated</li> </ul>
	situations, including work areas, materials and equipment,
	Documentation and information on workplace practices and
	OHS practices.
	Specifications and work instructions

	<ul> <li>Practical assessment by direct observation of tasks through simulation/Role-plays</li> <li>Written exam/test on underpinning knowledge</li> <li>Questioning or interview on underpinning knowledge</li> <li>Project-related conditions (real or simulated) and require evidence of process</li> <li>Case studies</li> <li>Portfolio Assessment (e.g. Certificate from training providers or employers)</li> </ul>
Context of Assessment	Competence may be assessed in the work place or in a simulated work place setting.

Unit Title	Implement Land Tenure Security from Women and
	Vulnerable Groups Perspective
Unit Code	AGR CLR2 02 1117
Unit Descriptor	This unit specifies the competence required to identify and promote the importance of land tenure rights from gender and vulnerable group's perspectives. It requires the ability to identify access to and control over land, identify Women's land tenure security and improve women's access to land, Implement land tenure security, consider gender in formulation and implementation of local bylaws. It also requires building skills on ways to advocate for gender equity in accessing land through dissemination of information to different groups of the right holders and the duty bearers.
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Element	Performance Criteria
1. Identify access to and control over of land	1.1. <i>Access</i> rights of <i>different groups/categories of women</i> and <i>vulnerable groups</i> to land are identified
	1.2. <i>Common means of acquiring land</i> are identified and inspected in regard to women and vulnerable groups perspective
	1.3. Determining factors to control over and decision-making with regard to land and <i>obstacles to accessing rights</i> and protection are identified
	1.4. Impacts of security of land tenure to agricultural productivity are identified
	1.5. Impacts of rural land cadastre, registration and certification on women land tenure security are clearly identified
	1.6. <i>Constraints of implementation</i> of land registration and certification in Ethiopia are identified
	1.7. Women's and vulnerable groups' perspectives of <i>property right</i> in Ethiopia are identified
	1.8. Practice of land registration and certification in terms of women and vulnerable groups perspective are identified
2. Identify features of Women's land tenure security	2.1. Historical overview of women's land tenure security in Ethiopia is identified
	2.2. Relation of gender to land tenure systems is identified and reasons of gender are identified as an issue in access to and control over land
	2.3. <b>Potential benefits of women's land tenure security</b> are identified

	tenure security
	2.6. Potential roles of women in a tenure system are identified and established
	2.7. Women's position in the customary system is identified
	2.8. <i>Women's ability</i> is identified to access statutory protection
	2.9. Community awareness is raised and gender issues are <i>mainstreamed</i>
	2.10. Gender implications of land registration and certification process are identified
3. Implement land tenure security	3.1. <i>Tools and equipment</i> are identified and selected as directed by <i>appropriate personnel</i>
	3.2. Land tenure and women's and vulnerable groups property right in Ethiopia are identified
	3.3. Legal and customary systems related to securing land tenure rights of women and vulnerable groups are identified
	3.4. Land tenure security is implemented from women and vulnerable groups perspective
	3.5. Capacity development and <i>empowerment programs and</i> <i>strategies</i> for Women and vulnerable groups are identified and implemented in accordance with land tenure legal and policy frameworks
	3.6. <i>Advocating</i> activities and sensitization of legal actors and customary leaders are supported to enforcing better laws
	3.7. Gender equitable dispute resolution process are assisted to enforce the laws
	3.8. Principles of <i>good land governance</i> in relation to gender are identified and promoted
4. Consider gender in formulation and implementation of local bylaws	4.1. <i>Gender</i> is considered while formulating, revising and implementing <i>Local by-laws</i> by communities in accordance with <i>socio-cultural</i> setting of society and current situation of the community
	4.2. Women's and vulnerable groups are properly addressed in local Bylaws
	4.3. Women are supported and empowered to be drivers of change

		May molude, but not innited to.
		• The right to be on the land, such as the right to walk across
	-	the land
	ferent	May include, but not limited to:
-	ups/categories of	Access rights of widows
WOI	men	<ul> <li>Access rights of daughters</li> </ul>
		<ul> <li>Access rights of women involved in a consensual</li> </ul>
		relationship
		Access rights of women with physical disabilities
Vul	nerable groups	May include, but not limited to:
		Orphans
		Aged people/Elderlies
		Children
		Women
		Survivors of violence
		<ul> <li>People with physical or mental disabilities</li> </ul>
		Ethnic minorities
	mmon means of	May include, but not limited to:
acc	quiring land	Inheritance from father
		Sharecropping agreements
		Inheritance from mother
		Allocation by spouse
		Allocation by lineage
		Licensed for specific term
		Obtained from grandfather
		Gift from father
		Allocation by stool
		Gift from mother
		Obtained from grandmother
		Purchase
		Obtained from a friend
		Father in law
	stacles to accessing	May include, but not limited to:
righ	nts and protection	<ul> <li>Male-Dominated Culture and Society</li> </ul>
		Lack of Economic Decision-Making Power and Autonomy
		<ul> <li>Sexual Assault and Violence Against Women</li> </ul>
		Armed Conflict and Displacement
		Access to Statutory Protection and Justice
	nstraints of	May include, but not limited to:
imp	olementation	<ul> <li>Technical issues and constraints:</li> </ul>
		<ul> <li>Institutional issues and constraints</li> </ul>
		Legal issues and constraints:
		<ul> <li>Economic issues and constraints:</li> </ul>

Scounty	
	Provide security for credit
	Facilitate the management and protection of state lands
	Facilitate rural land reform
	<ul> <li>Develop and monitor land markets</li> </ul>
	<ul> <li>Protect land resources and support environmental</li> </ul>
	management.
Challenges	May include, but not limited to:
	<ul> <li>Discrepancies between statutory and customary laws</li> </ul>
	Partiality in law enforcement
	<ul> <li>Socio cultural and socio-economic factors</li> </ul>
	<ul> <li>Inadequate information and awareness</li> </ul>
Obstacles	May include, but not limited to:
	<ul> <li>Male-Dominated Culture and Society</li> </ul>
	Lack of Economic Decision-Making Power and Autonomy
	<ul> <li>Sexual Assault and Violence Against Women</li> </ul>
	Armed Conflict and Displacement
	Access to Statutory Protection and Justice
Opportunities	May include, but not limited to:
	<ul> <li>Political will and legal recognition of women's property</li> </ul>
	rights
	Promotion of innovative and responsible land administration
Women's position	May include improvement of:
	Redefining Cultural Norms
	<ul> <li>Mediation: Helping women negotiate for better conditions in customary systems.</li> </ul>
	<ul> <li>Linking Women and Customary Leaders: Combining efforts</li> </ul>
	of women and customary leaders to protect and promote
	women's land rights
	Facilitating return and access to land for displaced women
	• Providing direct assistance to obtain customary tenure
	protection
Women's ability	May include improvement of:
	Continue awareness raising activities with more focused
	goals and targeting methods.
	Provision of direct legal assistance to bridge the gap
	between passage of law and implementation.
	Promote cooperation between formal and informal dispute     resolution and other logal mechanisms
Mainetroaming	resolution and other legal mechanisms. May include, but not limited to:
Mainstreaming	
	Listening to Women and Recognizing Gender Biases     Promote Meaningful Participation by Women
	Promote Meaningful Participation by Women     Gender Analyses of Activities
	Gender Analyses of Activities

	regulations
	<ul> <li>regulations</li> <li>National land tenure legal and policy frameworks and</li> </ul>
	institutions
	<ul> <li>National and regional family laws</li> </ul>
Appropriate personnel	May include, but not limited to:
	Assessors
	Colleagues
	Managers
	Supervisor
	Trainers
Empowerment	May include, but not limited to:
	Strength in numbers: support women's committees and
	associations
	Economic empowerment
	Political empowerment
	Redefining cultural norms
	Mediation: helping women negotiate for better conditions in
	customary systems.
	Linking women and customary leaders:
	Combining efforts of women and customary leaders to     protect and promote women's land rights
	<ul> <li>protect and promote women's land rights</li> <li>Facilitating return and access to land for displaced women</li> </ul>
	<ul> <li>Providing direct assistance to obtain customary tenure</li> </ul>
	protection
Programs and	May include, but not limited to:
strategies	<ul> <li>Federal government community programs, business</li> </ul>
	Programs, and state government community programs
	related to the environment.
Advocating	May include, but not limited to:
	Protecting a broader spectrum of land rights
	Protecting all unions, and explicitly stating presumptions of
	joint ownership of marital property
	Specifically prohibiting discrimination against women in
	application of customary law
Good land governance	May include, but not limited to:
	Equity of access
	<ul> <li>Affordability-efficiency and effectiveness,</li> <li>Participatory</li> </ul>
	i antoipatory
	<ul> <li>Transparency and accountability</li> <li>Consistency</li> </ul>
	<ul> <li>legitimacy</li> </ul>
	Security
	- Occurry

	<ul> <li>Women's participation in the adjudication and demarcation process</li> <li>Women's and men's perceptions of women's benefits of land registration</li> </ul>
Local by-law	May include, but not limited to most commonly refers to an ordinance, passed under the authority of a charter or provincial/state law specifying what things may be regulated.
Socio-culture	<ul> <li>May include, but not limited to:</li> <li>The way people act and develop based around their surroundings and the roles of different ethnic groups, gender and the culture with all these elements combined it forms a personality.</li> </ul>

Evidence Guide		
Critical Aspects of	Must demonstrate knowledge and skills competence to:	
competence	<ul> <li>Identify, interpret and apply customary and legal land</li> </ul>	
	tenure system	
	<ul> <li>Inspect history of land acquisition</li> </ul>	
	<ul> <li>Align with community values and aware community</li> </ul>	
	<ul> <li>Analyze and interpreted land tenure pertaining to women's and vulnerable groups property right</li> </ul>	
	<ul> <li>Establish role of women's and vulnerable groups in community and land tenure system</li> </ul>	
	Describe consultation processes	
	<ul> <li>Describe different groups/categories of women and</li> </ul>	
	vulnerable groups	
	Describe common means of acquiring land	
	Describe obstacles to accessing rights and protection	
	Work in teams	
	<ul> <li>Describe reasons of gender as an issue in access to and control over land</li> </ul>	
	<ul> <li>Develop capacity and implement empowerment programs and strategies</li> </ul>	
	<ul> <li>Sensitize legal actors and customary leaders</li> </ul>	
	Promote good land governance	
	Resolve gender related conflicts	
Underpinning	Demonstrates knowledge of:	
Knowledge	Federal and regional proclamation, regulations and policies	
	Customary land tenure system and land tenure legislation	
	<ul> <li>Tenure types and related legal matters</li> </ul>	
	<ul> <li>Local knowledge of socio-cultural conditions</li> </ul>	
	<ul> <li>History of women's land tenure security</li> </ul>	

	<ul> <li>Land tenure security and agricultural productivity</li> </ul>
	Women's and vulnerable groups' perspectives of property
	right
	Relation of gender to land tenure systems
	Challenges and/or obstacles
	Opportunities
	Potential roles of community
	Gender mainstreaming
	<ul> <li>Women and vulnerable groups' empowerment</li> </ul>
	<ul> <li>Tools and equipment</li> </ul>
	<ul> <li>Dealing with gender related conflicts</li> </ul>
	Demonstrate skills to:
Underpinning Skills	<ul> <li>Apply and advocate better customary and legal land tenure</li> </ul>
	system
	Identify socio-cultural values
	Communicate in a range of social-cultural environments     with diverse people
	with diverse people
	Explore land tenure history.
	Establish role of Women and vulnerable groups' in land
	tenure system
	Work in teams
	Safe work practices
	Obtain ongoing instructions
Resource Implication	The following resources MUST be provided:
	Access is required to real or appropriately simulated
	situations, including work areas, materials and equipment,
	Documentation and information on workplace practices and
	OHS practices.
	<ul> <li>specifications and work instructions</li> </ul>
	Approved assessment tools
	Certified assessor /Assessor's panel
Method of Assessment	Competence may be assessed through:
	Practical assessment by direct observation of tasks through
	simulation/Role-plays
	Written exam/test on underpinning knowledge
	Questioning or interview on underpinning knowledge
	Project-related conditions (real or simulated) and require
	evidence of process
	case studies
	Portfolio Assessment (e.g. Certificate from training
	providers or employers)
Context of Assessment	Competence may be assessed in the work place or in a

Unit Title	Carry out Linear and Angular Measurements and Calculations
Unit Code	AGR CLR2 03 1117
Unit Descriptor	This unit specifies the competence required to carry out measurements and perform simple calculations to determine task and material requirements for a job in a surveying work environment. It includes the minimum criteria for competence assessment.
Element	Performance Criteria
1. Plan and prepare	1.1.Work instructions and <i>information sources</i> are identified and confirmed
	1.2 <i>Compliance documentation</i> relevant to the work activity is accessed, interpreted and applied
	1.3. <i>Quality requirements</i> of the company operations are recognized and adhered to
	1.4 Measuring and calculating <i>tools and equipment</i> are selected to carry out tasks consistent with the requirements of the job, checked for serviceability and any faults are rectified or reported
2. Measure distance with linear and	2.1. Types of linear ad angular <i>measurement</i> instrument s are identified
angular measuring instruments	2.2. Basic linear measurement methods are applied as directed
	2.3. Basic angular measurement is assisted

2.4. Method of obtaining measurement is selected and applied

- 2.5. Horizontal distances (distances between points on the ground) are measured using tapes, measuring wheel, pacing in accordance with *horizontal distance measurement procedures* and *safe operating procedures*
- 2.6. Tapping over level ground is measured and checked in accordance with horizontal distance measurement procedures and safe operating procedures.
- 2.7. Tapping along sloping ground is identified and checked and measurements are recorded in accordance with horizontal distance measurement procedures and safe operating procedures
- 0.0 Distance competing in terminal execution is defined

	2.11. Horizontal, vertical or zenith angles are measured and reported in accordance with safe operating procedures
3. Perform calculations	3.1.Appropriate calculation method is selected for achieving the required result
	3.2. <i>Materials</i> quantities for the project are correctly calculated using the appropriate factors
4. Estimate approximate	4.1. <i>Calculations</i> are taken for determining material requirements
quantities and units	4.2. Appropriate formulas are selected for calculating quantities
	4.3. Estimate quantities are taken from the calculations
	4.4.Material quantities for the project within enterprise tolerances are calculated, confirmed and recorded
5.Assist in setting up, configuration and use of surveying	5.1 Types of surveying instruments are identified and setting up, configuration and use of surveying instruments are assisted
instrument	5.2. Measurements are read and recorded.
6.Measure distances	6.1 Stadia geometry for inclined line is calculated.
with leveling instrument	6.2 <i>Stadia adjustment</i> is carried out in accordance with the user's manual of the specific instrument.
	6.3 Parts of sub tense bar are listed.
	6.4 The distance measured with sub tense bar is checked

Variable	Range
Information sources	May include, but not limited to:
	<ul> <li>Verbal or written and graphical instructions,</li> </ul>
	Signage,
	<ul> <li>Work schedules/plans/specifications,</li> </ul>
	<ul> <li>Charts and hand drawings,</li> </ul>
	Memos,
	<ul> <li>Maps and diagrams or sketches</li> </ul>
Compliance	May include, but not limited to:
documentation	Legislative,
	<ul> <li>Organizational and site requirements and procedures</li> </ul>
	<ul> <li>Manufacturer's guidelines and specifications</li> </ul>
	Ethiopian standards
	code of practice
	<ul> <li>Employment and workplace relations legislation</li> </ul>
Quality requirements	May include, but not limited to:

	project drawings,
	<ul> <li>Specifications and project documentation to meet client satisfaction</li> </ul>
Tools and equipment	May include, but not limited to:
	• Leveling instrument, profile board, String and line level,
	Protractor,
	Hand held GPS, GNSS ranging pole
	• Staff,
	• Staff bubble ,
	• Sub tense bar , rulers, tape, measuring wheels, calculators
	and may include laser equipment
Measurement	May include the determination of:
	Length
	Area
	Height
	Width
	Depth
	Volume
	Scales
	Perimeters
	Quantities,
Horizontal distance	May include, but not limited to:
measurement	<ul> <li>Tapping over level ground,</li> </ul>
procedures	<ul> <li>Tapping along sloping ground,</li> </ul>
	<ul> <li>Distance correction in tapping operation,</li> </ul>
	Common mistakes made in tapping,
	Tapping precision
Safe operating	May include, but not limited to:
procedures	Recognizing and preventing hazards associated with
	underground and overhead services, other machines,
	personnel, restricted access barriers, traffic control, working
	in proximity to others,
Distance correction	Worksite visitors and the public     May include, but not limited to:
in tapping operation	<ul> <li>Correction for standard length,</li> </ul>
	<ul> <li>Correction for sloop,</li> </ul>
	<ul> <li>Correction for sag,</li> </ul>
	-
Materials	correction for temperature May include, but not limited to:
	<ul> <li>Dimensions</li> </ul>
	<ul> <li>Tolerances,</li> </ul>
	<ul> <li>Standards of work and material standards as detailed in the</li> </ul>
	<ul> <li>Standards of work and material standards as detailed in the project drawings,</li> </ul>
	project urawings,

	<ul> <li>Length, perimeter, circumference, area, volume, number, ratio, percentage conversions, such as of meters to millimeters and millimeters to meters</li> </ul>
Stadia adjustment	May include, but not limited to:
	Adjust plate vital
	<ul> <li>Check standards alignment</li> </ul>
	<ul> <li>Tracking a point (Squares of crosshair)</li> </ul>
	Double center
	Vertical indexing

Evidence Guide		
Critical Aspects of	Must demonstrate skills and knowledge in:	
competence	<ul> <li>Knowledge of the requirements, procedures and instructions for carrying out measurements and calculations</li> <li>Implementation of requirements, procedures and techniques</li> </ul>	
	for the safe, effective and efficient carrying out measurements and calculations	
	<ul> <li>Working with others to undertake and complete measurements and calculations that meet all of the required outcomes</li> </ul>	
	<ul> <li>Consistent timely completion of measurements and calculations that safely, effectively and efficiently meets the required outcomes</li> </ul>	
	<ul> <li>Location, interpretation and application of relevant information</li> </ul>	
	<ul> <li>Compliance with site safety plan, OHS regulations and legislation applicable to workplace operations</li> </ul>	
	<ul> <li>Compliance with organizational policies and procedures including quality requirements</li> </ul>	
	<ul> <li>Completion of measurements, calculations and determination of quantities for at least three different</li> </ul>	
	projects of varying complexity	
	• Calculate each of the following using a realistic rural Cadastre task or example: length, perimeter, circumference,	
	area, volume, number, ratio, percentage	
	<ul> <li>Conversion of meters to millimeters and millimeters to meters</li> </ul>	
	Safe and effective operational use of tools and equipment	
	<ul> <li>Communication and working effectively and safely with others</li> </ul>	
Underpinning	Must demonstrate knowledge of:	
Knowledge	Calculations	
	Company procedures	

	Communicating effectively
	<ul> <li>computing angular and linear measurements</li> </ul>
Underpinning Skills	Demonstrate skills to:
	Plan and prepare
	Measure distance with linear measuring instruments.
	Set up and use leveling instrument
	Measure distances with leveling instruments
Resource Implication	The following resources MUST be provided:
	Access is required to real or appropriately simulated
	situations, including work areas, materials and equipment,
	• Documentation and information on workplace practices and
	OHS practices.
	<ul> <li>specifications and work instructions</li> </ul>
	Approved assessment tools
	Certified assessor /Assessor's panel
Method of Assessment	Competence may be assessed through:
	<ul> <li>Practical assessment by direct observation of tasks through simulation/Role-plays</li> </ul>
	Written exam/test on underpinning knowledge
	• questioning or interview on underpinning knowledge
	• project-related conditions (real or simulated) and require
	evidence of process
	case studies
	• Portfolio Assessment (e.g. Certificate from training providers
	or employers)
Context of Assessment	Competence may be assessed in the work place or in a
	simulated work place setting.

Unit Title	Conduct Basic Land Surveys
Unit Code	AGR CLR2 04 1117
Unit Descriptor	This unit covers the knowledge, skills, attitude of professional code ethics required to conduct basic land/boundary surveys, make accurate computation and neat sketching, basic proper field procedures.

Element	Performance Criteria
1. Identify and describ	1.1. Basic principles of surveying are identified.
basic principle of	1.2. Primary division of surveying is identified.
surveying	1.3. <i>Classification of surveying</i> is identified.
	1.4. Basic principles and application of coordinate systems and map projections are identified.
2. Prepare for the conduct of land	2.1. <i>Equipment</i> check lists, field books, and maps of the area to be surveyed are prepared.
surveys	2.2. Equipment is checked as to operational according to manufacturer's specifications and organizational guidelines.
	2.3. Scope of work is checked and clarified following the <i>standards and procedures</i> and types of land survey to be conducted.
	2.4. Notices are delivered to the parcel holder and adjacent holder to appear on the ground on dates specified.
	2.5. Participants for the survey activity are mobilized following the given schedule.
3. Perform land surveying	3.1. Distance, angle and traverse measurements are made under supervision.
54.75 <b>)</b> g	3.2. <i>Land survey activities</i> are conducted according to the job specifications following existing rules and regulations on land surveys.
	3.3. Total Station and GPS/GNSS operations and measurements are made under supervision,.
	3.4. Field notes are accomplished and submitted to <i>appropriate personnel</i> .
	3.5. <i>OHS requirements</i> and quality assurance are adhered to throughout the conduct of the survey work.
4. Prepare survey	4.1. <b>Data</b> gathered from survey sites conducted are checked for correctness, completeness, errors and mistakes are

Variable	Range
Classification of	May be done:
surveying	Based on nature of field in:
	Land/boundary/property survey
	Marine survey
	Astronomical survey
	Based on object of survey in:
	Geological survey
	Mine survey
	Military survey
	Based on methods employed in:
	<ul> <li>Triangulation</li> </ul>
	> Traversing
	Based on instrument used as:
	<ul> <li>Total station survey</li> </ul>
	Chain survey
	Theodolite survey
	<ul> <li>Compass survey</li> <li>Bestagraphic (Aprial and aptallita)</li> </ul>
Equipmont	Photographic (Aerial and satellite) May include, but not limited to:
Equipment	May include, but not limited to:
	<ul> <li>Level instrument, Total Station/ EDM</li> <li>Hand held GPS</li> </ul>
	GNSS     Driam/Target
	Prism/Target     Tripad
	Tripod
	Surveyors Compass
	Measuring Tape
	Staff
	Ranging pole
	Taping arrow
	Ground plate
	Pocket calculator
	Barometer
Standards and	May include, but not limited to:
procedures	Field Operations Manual
	Policies and guidelines
	Rules and regulations for cadastral surveys
	Department Administrative Orders
	Memorandum Circular
	Instrument manuals
	Field book

	- Lotablioning legal boundaries for properties
	<ul> <li>Locate and relocate boundary/property corners</li> </ul>
	<ul> <li>Measuring shape, location, and dimensions /Area of land or land features</li> </ul>
	<ul> <li>Calculating relative positions, heights, property lines and other characteristics of terrain</li> </ul>
	<ul> <li>Conducting ground surveys to establish baselines, elevations and other measurements</li> </ul>
	• Establishing fixed points for use in making maps, etc.
Appropriate personnel	May include, but not limited to:
	GIS/LIS expert
	IT expert
OHS requirements	May include, but not limited to:
	Ethiopian standards
	<ul> <li>Development of site safety plan</li> </ul>
	<ul> <li>Identification of potential hazards</li> </ul>
	Inspection of work sites
	<ul> <li>Training staff in OHS requirements</li> </ul>
	Use of personal protective clothing
	<ul> <li>Use of safety equipment and signage</li> </ul>
Data	May include, but not limited to:
	Traverse data
	<ul> <li>Computations and adjustments/Observed /Measured, Computed and Adjusted Data</li> </ul>
	<ul> <li>Parcel data</li> </ul>
	<ul> <li>Distance, Angle/Bearing, Coordinate , Area and Height data</li> </ul>

Evidence Guide	
Critical Aspects of	Assessment requires evidence that the candidate:
Competence	<ul> <li>Evaluated data gathered necessary for survey works in accordance with applicable standards and procedures, and existing rules and regulations on land surveys</li> <li>Prepared for the conduct of land surveys following the standards and procedures</li> <li>Performed land and property surveying according to the job specifications and existing rules and regulations on land surveys</li> </ul>
	<ul> <li>Performed proper packaging, transportation, handling of equipment and accessories and kept clean</li> </ul>
	<ul> <li>Performed accurate, computations, neat sketch, drafting, and field note keeping</li> <li>Applied safety practices and quality assurance in the</li> </ul>

Thomeage and Autodes	· Dasic surveying
	Standards and procedures
	<ul> <li>Understand survey process and methods</li> </ul>
	Regulatory requirements in conducting land surveys
	including lot sketching and monumenting
	Data collection and gathering
	Survey measurements
	Specifications and uses of surveying equipment
	Values and attitudes
	Patience and tactful in dealing with clients
	<ul> <li>Neat and accurate note keeping and drafting</li> </ul>
	Professional code of ethics
Underpinning Skills	Demonstrate skills of:
	Establishing project control
	<ul> <li>Operating and setting up of equipment</li> </ul>
	Reading and recording field data including measurements
	• Using compass, tape, level, EDM, GPS, GNSS etc
	Accomplishing survey works
	Analyzing data and information (e.g. Survey returns,
	accurate calculations and measurements)
	Coordination skills and communication skills
	Calculation skills
	Working in team
	Geometry and trigonometry
	Error and mistake elimination/isolation capability
	Finding and locating marks for property in question
	Understanding law of land and property
	Minoring instrument adjustment
Resources Implication	Access is required to take place real or appropriately
•	simulated situations, including work areas, materials and
	equipment, and to information on workplace practices and
	OHS practices.
Methods of Assessment	Competence may be assessed through:
	Interview/Written Test
	Observation/Demonstration and Oral Questioning
Context of Assessment	Competence may be assessed in the work place or in a
	simulated work place setting.

	Operation Level II
Unit Title	Collect and Organize Spatial and Non-Spatial Data
Unit Code	AGR CLR2 05 1117
Unit Descriptor	This unit covers the knowledge, attitudes and skills required to prepare to collect basic spatial data, use equipment under supervision, assist in gathering basic spatial data, maintain equipment under supervision, assist in finalizing the data collection process, assist in the storage of spatial data, assist in accessing and retrieving spatial data. It requires the ability to prepare for interview, conduct interview, review and correlate information through interview. It also requires the ability to use basic data collection methodologies. Data collections are conducted in rural and peri-urban area.

Ele	ements	Performance Criteria
1.	Describe spatial and socio-economic data	1.1.Spatial data is identified and described.
		1.2.Non-spatial/Socio-economic data is identified and described.
2.	Prepare to collect basic data.	2.1 <i>Requirements</i> of the task are clarified with <i>appropriate persons.</i>
		2.2 <i>Equipment, resources and data collection Spatial</i> <i>Information Service (SIS) technologies</i> are selected according to task requirements.
		2.3 Equipment is checked to ensure that it is in safe working order.
		2.4 Appropriate equipment and data collection technologies are operated according to the task requirements and manufacturer specifications
		2.5 Skills and knowledge are updated to accommodate changes in work environment.
3.	Assist in gathering basic data.	3.1. Spatial data and <i>attributes</i> are collected and organized using methodologies detailed in the provided <i>data collection plan</i> .
		3.2. <b>OHS requirements</b> associated with assisting basic data gathering tasks and the workplace environment are adhered to
		3.3. Any discrepancies between specifications, standards and actual activities are identified, recorded and reported.
		2.4 Metadate is desumanted according to according to according to

Va	riable	Bange
		6.2. Data is presented to <i>relevant personnel</i> for translation into required format.
6.	Assist in accessing and retrieving data.	6.1. Indexing system is used to locate data source.
		5.6. Skills and knowledge are updated to accommodate the vocational needs of Cadastre and land registration service sector.
		5.5. Designated <i>methods of spatial data storage</i> and <i>distribution</i> are observed, following consultation with relevant personnel.
		5.4. Spatial data is backed up according to organizational guidelines.
		5.3. <i>Administrative and legal requirements</i> for data storage are complied with and recorded.
		5.2. Data index/order is used to maintain data storage according to organizational, legal and spatial data requirements.
5.	Assist in the storage of data.	5.1. Data is recorded in index/order according to organizational guidelines.
		4.2. All data and documentation are stored according to organizational guidelines.
4.	Assist in finalizing the data collection process.	4.1. Tools, resources and equipment, and SIS technologies are stored safely in appropriate locations and according to <i>manufacturer specifications</i> .
		3.6. OHS requirements are planned for and adhered to.

Variable	Range
Requirements	<ul> <li>May include, but not limited to:</li> <li>In the field in rural and peri-urban area.</li> <li>Private home</li> <li>Cadastral index map at pertinent scale of 1:1500 to 1:500.</li> <li>Personnel present: <ul> <li>Senior staff</li> <li>Colleagues</li> <li>Interpreter</li> <li>Support persons</li> </ul> </li> <li>Method of recording: <ul> <li>Hand written</li> <li>Typewritten/word processed</li> <li>File notes</li> </ul> </li> </ul>

Appropriate persons	May include, but not limited to:
	Assessors
	Colleagues
	Managers
	Supervisors
	Trainers
Equipment,	May include, but not limited to:
resources and data	Data recording equipment
collection /Spatial	Digital imagery
information service	<ul> <li>Handheld global positioning system (gps)</li> </ul>
(SIS)/ technologies	Maps (digital or hard copy)
	Measuring instruments
	Non-navigational aids relevant to duties, including:
	> Compass
	> Clinometer
	Distance measuring wheel
	Personal digital assistant
	<ul> <li>Personal computer-based digitizing boards</li> </ul>
	• Tools
	Ultra High Frequency (UHF) radio
Attributes	May include, but not limited to:
	Condition
	• Date
	Feature code
	• Size
	• type
Data collection plan	May include, but not limited to:
	<ul> <li>Interview strategies appropriate to the situation and</li> </ul>
	purpose of the interview, such as:
	Direct questioning
	Empathetic questioning
	Investigative interviewing
	Exclusion of leading questions
	Avoidance of cross-examination
	Safety requirements for interviewer, interviewee and others
	present
	Purpose
	Structure
	• Context
	Expectations
	Intended/desired outcomes
	Criteria for assessment

	> GPS
	Scanning
	Photogrammetry
	Remote sensing
	> Sonar
	> Survey
	> Total station
OHS requirements	May include:
	Ethiopian standards
	Development of site safety plan
	Identification of potential hazards
	Inspection of work sites
	Training staff in OHS requirements
	Use of personal protective clothing
	Use of safety equipment and signage
Metadata	May include summarized information about a spatial dataset
	that describes its characteristics, including:
	Availability
	Conditions of use
	Coordinate system
	Currency
	Date of acquisition
	Quality
	Source
	Spatial data acquisition methodologies
	<ul> <li>Version control</li> </ul>
Manufacturer	May include, but not limited to:
specifications	Electronic format
	Equipment specifications
	Online assistance or digital support documentation
	Operator manuals
	<ul> <li>Printed product instructions and information</li> </ul>
	Spatial database
	Warranty documents
Organizational	May include, but not limited to:
guidelines	Code of ethics
gulaointee	<ul> <li>Company policies and procedures</li> </ul>
	<ul> <li>Legislation relevant to the work or service function</li> </ul>
	<ul> <li>Manuals</li> </ul>
	OHS policies and procedures
	Personnel practices and guidelines outlining work roles and
	Responsibilities

	<ul> <li>Entited product instructions and information</li> </ul>
	Spatial database
	Warranty documents
Administrative and legal	May include, but not limited to:
requirements	• Ethiopian standards, quality assurance and certification
	requirements
	Award and enterprise agreements
	Company OHS guidelines
	Licensing arrangements
	Relevant codes of practice
	Access protocols and obligations
	Organizational protocols for accessing physical, financial
	and human resources
	Royalty obligations
	Relevant legislation affecting organizational operations,
	including: anti-discrimination and diversity, copyright and
	digital copyright industrial relations reimbursements
	Indigenous considerations
	Title search processes
	Understanding of company OHS guidelines
Method of spatial data	May include, but not limited to:
storage	Digital
-	Hard copy
Distribution method	May include, but not limited to:
	Network access to an authoritative data source that can
	accommodate storage in digital or hard copy format
Relevant personnel	May include, but not limited to:
-	Colleagues
	Registered surveyors
	Company personnel
	Staff or employee representatives
	Supervisors or line managers
	Suppliers
	Users
Materials	May include, but not limited to:
	Paper-based and electronic documents, including:
	➢ Maps
	<ul> <li>Photographs</li> </ul>
	Videotapes
	<ul> <li>Videotapes</li> <li>Physical objects and materials</li> </ul>

Evidence Guide				
		-		

	<ul> <li>Assess and record information from varied sources</li> </ul>
	Demonstrating basic operational knowledge in a moderate
	range of areas
	<ul> <li>Applying data security and backup measures</li> </ul>
	Retrieving spatial data
	Storing spatial data according to established policies and
	procedures
	Using an index system
	Deal with a range of communication/information at one time
	<ul> <li>Present information clearly and effectively in oral and</li> </ul>
	written form
	Use appropriate sources of information
	<ul> <li>Identify properties lying on enumeration areas</li> </ul>
	<ul> <li>Interpret basic terminologies of land management,</li> </ul>
	development, utility and infrastructure
	Ask appropriate questions
	Provide appropriate information
Underpinning	Demonstrates knowledge of:
Knowledge and	Basic data collection methods using electronic equipment
Attitudes	Basic characteristics, capabilities and limitations of tools,
	technology and equipment used
	Basic organizational policies and guidelines, such as OHS
	guidelines
	Equipment and spatial information services technologies,
	capabilities, limitations and potential problems
	Current indexing systems (basic)
	<ul> <li>Classification systems, processes and products linked to specifications (basic)</li> </ul>
	Data retrieval methods, querying and browsing (basic)
	<ul> <li>Network and security guidelines (basic)</li> </ul>
	OHS requirements
	Organizational policies and guidelines (basic)
	Risk management principles as applied to spatial data
	storage (basic)
	Spatial data formats (basic)
	Spatial data structure requirements (basic)
	Storage media (basic)
	Application of map interpretation knowledge.
	• Application of legislation to interviewing including privacy,
	ethics, confidentiality and freedom of information
	Organizational policies and guidelines relating to interviews
	questioning techniques

	<ul> <li>Knowledge of basic terminologies for land management, development, utility and infrastructure.</li> </ul>
	<ul> <li>Legal and organizational requirements for documentation</li> </ul>
	<ul> <li>Legal requirements relating to recording of information</li> </ul>
	<ul> <li>Relating to interviews effective verbal communication</li> </ul>
	methods and techniques
Underpinning Skills	Demonstrates knowledge of:
	5
	Ability to relate to people from a range of social, cultural     and athread and with a range of physical and
	and ethnic backgrounds and with a range of physical and mental abilities
	Communicate in a clear and concise manner in both written
	and verbal modes
	Computer skills to perform basic data collection
	Literacy skills to:
	Assess and use workplace information
	interpret and understand basic legal, financial and
	procedural requirements
	Process workplace documentation
	Read and record data
	Numeracy skills to:
	Accurately record and collate
	Undertake basic computations
	Organizational skills to prioritize daily activities
	Spatial skills to:
	Apply appreciation of height, depth, breadth, dimension
	and position to basic virtual representation
	Apply understanding of height, depth, breadth,
	dimension and position to actual operational activity
	(basic)
	Collect spatial and a spatial data using electronic
	equipment and spatial information service technologies
	Use a range of equipment in the field safely, accurately
	and as required for the task
	<ul> <li>Technological skills (basic) to use computers</li> </ul>
	<ul> <li>Work effectively as part of a team</li> </ul>
	Use maps and visual symbols for identification of interview
	unit.
	Provide Unique Property Identification Number (UPIN) for
	each interview format leaf.
	Use interviewing techniques to suit a range of situations
	and interviewees
	Engage in exchanges of sometimes complex oral
	information
	<ul> <li>Vary style and language structure to quit a range of</li> </ul>

• Vary style and language structure to suit a range of

	<ul> <li>establishing rapport, insterning, probing, reneeting, negotiation, conflict resolution</li> <li>responding to diversity, including gender and disability</li> <li>Use critical analysis, evaluation and deductive reasoning</li> <li>Use problem solving and decision making related to interviewing</li> <li>Using judgment to test the veracity of information, and variety of questions and interviewing techniques</li> <li>Prepare interview documentation requiring accuracy of</li> </ul>
	<ul> <li>Operate technical and electronic equipment, where necessary</li> <li>Apply public sector standards and legislation such as occupational health and safety and environment in the</li> </ul>
Passurasa Implication	context of interviewing
Resources Implication	Assessment is required to take place in real or appropriate simulated situations, including work areas, materials and equipment, information on workplace and OHS practices.
Methods of Assessment	Competency may be assessed through:
	<ul> <li>Interview/Written Test</li> <li>Observation/Demonstration with Oral Questioning</li> </ul>
Context of Assessment	Competence may be assessed in the work place or in a simulated work place setting.

Unit Title	Operate Personal Computer and Computing Packages	
Unit Code	AGR CLR2 06 0112	
Unit Descriptor	This unit describes the skills and knowledge required to operate a Personal Computer (PC) in a home or small office environment, including accessing files with application programs, sending and retrieving emails, using the internet, using peripheral devices and applying basic security procedures and power management settings. It also required in identifying, selecting and operating software packages, including MS-window, word-processing and a spreadsheet application package and MS-access for the purpose of Rural Cadastre and Land Registration Service.	

Elements	Performance Criteria
1. Prepare to use the personal computer	1.1. Physical components and associated peripheral devices of the personal computer are identified to become familiar with the available network
	1.2. Physical connectivity of devices are checked to ensure correct operation and performance
	1.3. Appropriate procedures are booted up and followed to activate the computer
	1.4. User <i>equipment</i> is maintained and freed from defects that could cause injury
2. Manage computer	2.1. Computer settings are altered to best suit the user
configurations	2.2. Power management settings is configured to minimize power consumption as an environmentally sustainable measure
	2.3. Operating system and the application programs are identified loaded on the computer
	2.4. Basic software installation and removal are conducted to improve computer capability
	2.5. Desktop environment is navigated and manipulated to create and desktop icons customized and application programs accessed
3. Access and use basic application programs	3.1. Folder with <i>file</i> documents containing basic office applications is opened
	3.2. Files are selected and accessed.
	3.3. Files are amended and saved according to requirements.

	3.6. Software is exited correctly without loss of data.
	3.7. Internet is accessed using the web browser to view and basic web information search is conducted
	3.8. Simple email message is sent and retrieved to communicate with other parties
	3.9. Firewall and antivirus and malware scans are used to reduce security risks and threats in the system
	3.10. Help functions within each application are accessed and used
	3.11. Important documents and programs are backed up to minimize risk of data loss
	3.12. Any work to be retained are saved and opened application programs are closed
	3.13. Computer is shut down and any unused peripheral devices are switched off
4. Access and use basic peripheral devices	4.1. External storage devices are accessed to retrieve, copy, move and save information in different media and locations
	4.2. <i>Printer settings</i> are used on an installed printer to print a document
	4.3. Audio-Visual (AV) devices are access to view and play a multimedia file

Variable	Range
Equipment	May include, but is not limited to:
	Workstations
	Personal computers
	Modems and other connectivity devices
	Printers
	Hard drives
	DSL modems
	Monitors
	Switches
	Hubs
	<ul> <li>Personal Digital Assistant (PDA)</li> </ul>
	Other peripheral devices
File	May include, but is not limited to:
	Html pages
	Pdf files

Software	May include, but is not limited to:
	<ul> <li>Commercial software applications</li> </ul>
	Organization-specific software
	<ul> <li>It is expected that a word processing application, Database Application and Spreadsheet application will be chosen in preference to other types of applications</li> </ul>
Data	May include, but not limited to:
	• Text
	Images
	Graphics
	Screenshots
	<ul> <li>Icons added to the document</li> </ul>
Printer settings	May include, but not limited to:
	Layout
	Paper size
	Number of copies
	Orientation
	Sides

Evidence Guide	
Critical Aspects of	A person must be able to demonstrate:
Competence	Use hardware and software
	<ul> <li>Navigate around the desktop, using features to perform tasks</li> </ul>
	Save results of work.
	<ul> <li>Produce workplace documents using a minimum of three different software application packages</li> </ul>
	<ul> <li>Open, amend and save files and documents according to organizational requirements</li> </ul>
	• Apply Workplace Health and Safety (WHS) principles and responsibilities for ergonomics, such as work periods and breaks
	Use help manuals and online help.
Underpinning Knowledge	Demonstrate knowledge of:
and Attitudes	<ul> <li>Identify basic parts of a computer and various hardware components</li> </ul>
	<ul> <li>Explain commonly used software operation and application packages</li> </ul>
	Name basic security functions and computer functions
	• List a range of peripheral devices that can be used with a personal computer
	Describe common computer storage devices.

Underpinning Skills Resources Implication	<ul> <li>outline content business practices related to using software to prepare reports</li> <li>List features and functions of commercial computing packages</li> <li>Describe import and export software functions</li> <li>Describe the process of linking documents</li> <li>Outline WHS principles and responsibilities for ergonomics, such as work periods and breaks explain the purpose of input and output devices.</li> <li>Basic understanding of system usage</li> <li>Basic technical terminology in relation to reading help files and responding to system help prompts</li> <li>Personal computer access and log-on procedures</li> <li>Demonstrate skills to:</li> <li>Layout, monitor and chair positioning, keyboard techniques and use of the mouse</li> <li>Apply management and help</li> <li>Read and write at a level where basic workplace documents are understood</li> <li>Clear and precise communication with team members and supervisors</li> <li>Interpret of user manuals</li> <li>Recognize textual information to determine and complete technical functions</li> <li>Enter information using familiar text types in a format appropriate to environment</li> <li>Plan routine tasks with familiar goals and outcomes, taking some limited responsibility for decisions regarding sequencing</li> <li>Develop understanding of the purpose and specific functions of common digital tools used in work contexts</li> <li>Implement basic security requirements related to own tasks</li> </ul>
	simulated situations, including work areas, materials and equipment, and information on workplace practices and OHS practices.
Methods of Assessment	<ul> <li>Competency may be assessed through:</li> <li>Interview/Written Test</li> <li>Observation/Demonstration with Oral Questioning</li> </ul>
Context of Assessment	Competence may be assessed in the work place or in a simulated work place setting.

Unit Title	Perform Basic Aerial Photography and Image Interpretation
Unit Code	AGR CLR2 07 1117
Unit Descriptor	This Unit Titlecovers the knowledge, skills, and attitude required to interpret information from various types of image data. It requires the ability to identify, and interpret image data to fulfill project requirements.

Ele	ement	Performance Criteria
1.	1. Identify basic concepts of image	1.1. Basic concepts of <i>image data</i> are applied in the context of the <i>project objective</i> and <i>project survey area</i> .
	data	1.2. Possible sources of image data are identified.
		1.3. Properties of different types of image data are identified.
		1.4. <i>Constraints</i> of different types of image data are identified.
		1.5. Spatial reference systems are identified as required.
		1.6. Skills and knowledge are updated to accommodate changes in spatial reference systems.
2.	Identify and interpret	2.1. Scale of digital and hard copy image data are determined.
	features from image data	2.2. Problems involving <i>acquired image data</i> are solved according to <i>organizational policies and principles</i> .
		2.3. <i>Elements of image interpretation</i> are identified.
		2.4. Image futures with the actual ground are compromised
		2.5. Information from acquired image data is used to fulfill project objectives
3.	Finalize and document activity	3.1. Required interpretation is completed according to organizational requirements
		3.2. <i>Required documentation</i> is completed according to organizational policies.

Variable	Range
Image Data	May include, but not limited to:
	Digital
	Hard copy
Project Objective	May include, but not limited to:
	<ul> <li>Acquiring intellectual property</li> </ul>
	Aims of project

	Return on investment
	Risk management
	Targets
Project survey area	May include, but not limited to:
	Aerial photographs
	Other forms of digital data in the horizontal or vertical
	plane
Constraints	May include, but not limited to:
	Resource availability
	Specific survey requirement
	• Time
Acquired image data	May include, but not limited to:
	Aerial photographs
	Digital image data
	Hard copy image data
	Imagery
	Other remote sensed images.
Organizational policies	May include, but not limited to:
and principles	Code of ethics
	• Legislation relevant to the work or service function,
	including Equal Employment Opportunity (EEO)
	Manuals
	<ul> <li>OHS practices, policies and procedures</li> </ul>
	Personnel practices and guidelines outlining work roles
	and responsibilities
	Quality assurance principles.
Elements of image	May include, but not limited to:
interpretation	Tone/hue
	Texture
	• Size
	Shape
	Using location
	Using pattern
	Shadow
Required	May include, but not limited to:
documentation	Final product report
	Project reports

Evidence Guide	
Critical Aspects of	A person who demonstrates competency in this unit must be
Competence	able to provide evidence of:
	Accessing and interpreting information to identify the

	<ul> <li>renorming measurements</li> </ul>
	Writing reports and completing documentation
Underpinning	Demonstrate knowledge of:
Knowledge and	Data formats (basic)
Attitudes	Image data (basic)
	Information management
	Organizational policies and guidelines
	Quality assurance principles
	Planning
	Relevant industry requirements and standards
	Safe work practices
	Spatial reference systems
	Surveying requirements for capturing various sources of
	data (basic)
Underpinning Skills	Demonstrate skill of:
	Prepare and administer documentation
	Priorities activities to meet contractual requirements
	Quality assurance skills
	Spatial skills to:
	Interpret basic data imagery
	Perform spatial data archival and retrieval
	Perform spatial data management and manipulation
	<ul> <li>Solve basic problems relating to height, depth, breadth,</li> </ul>
	dimension, direction and position in actual operational
	activity and virtual representation
	Develop of understanding of implications of height,
	depth, breadth, dimension and position to actual
	operational activity and virtual representation
	Time Management Skills
Resources Implication	Assessment is required to take place in real or appropriate
	simulated situations, including work areas, materials and
	equipment, and information on workplace practices and OHS
	practices.
Methods of Assessment	
	Interview/Written Test
	Observation/Demonstration with Oral Questioning
Context of Assessment	Competence may be assessed in the work place or in a
	simulated work place setting.

Unit Title	Read and interpret maps
Unit Code	AGR CLR2 08 1117
Unit Descriptor	This unit covers the reading and interpreting of maps in the rural Cadastre service. It includes: identifying types of maps and their functions; recognizing amendments and commonly used symbols and abbreviations; locating and identifying key features on a map; and reading and interpreting job specifications.
Element	Performance Criteria
1. Plan and prepare for reading,	1.1. Reading, interpretation and navigating maps and plans documentations are accessed
interpretation and navigation	1.2. Reading, interpretation and navigation information, work requirements and travel details are obtained, clarified and confirmed
	1.3. Different types of maps are identified
	1.4. Reading, interpretation and navigation equipment and aids are identified
	1.5. Faults/errors in maps and equipment are identified and recorded, issues are reported and addressed
	1.6. Communication plan is established and maintained
2. Conduct reading, interpretation and	2.1. Rout to destination is assessed and selected, information are considered from map/plan/field observations d
navigation	2.2. Maps are examined, and legend on maps, standard symbols, abbreviations, information and navigation data are identified and located
	2.3. Orientation of the map with the site is achieved
	2.4. Current position in the field are identified and located, on map/plan using landmarks and <i>key geographical features</i> and <i>Cartographic features</i>
	2.5. Required destination on map/plan is identified and located
	2.6. Map route/plan, field observations, and local knowledge are reviewed
	2.7. Potential hazards and plan risk control measures are identified
	2.8. Distance to destination is measured and estimated using map scale for selected route

	2.11. Reading, interpretation and navigation aids are used
	2.12. Alternative routes are navigated to bypass obstacles and improve efficiency of route or course
	2.13. Clear and concise communication are maintained during navigation activity
3. Document activity	3.1. Required interpretation is completed according to organizational requirements
	3.2. <i>Required documentation</i> is completed according to organizational policies.

Variable	Range
Different types of maps	May include, but not limited to:
	Cadastral Maps and Plans
	General Reference Maps
	Political Map
	Physical Map
	Topographic Map
	Climate Map
	Economic or Resource Map
	Road map
	Thematic Map
Key geographical	May include, but not limited to:
features	Natural geographic features are subdivided into biomes and
	landforms. Deserts, oceans and arctic areas are examples
	of biomes, which include all the living and nonliving features
	that make up that community. A biome includes plant types,
	animal types and climate.
	Landforms are bodies of water, hills, mountains and other
	naturally occurring constructs that define an area.
	Artificial geographic features include settlements and
	engineered constructs. Engineered constructs are
	buildings, bridges, roads and other man-made structures
	that define an area. Settlements encompass temporary or
Cartagraphia factures	permanent areas in which groups of people live and work.
Cartographic features	May include, but not limited to:
	Types of abstract geographical features — they appear on
	maps but not on the planet itself, even though they are
	located on the planet. For example, the equator is shown on maps of the earth, but it does not physically exist. It is a
	theoretical line used for reference, navigation, and
	measurement.
Dequired	Mov include, but not limited to:

Critical Aspects of	A person who demonstrates competency of:
Competence	<ul> <li>Knowledge of the requirements, procedures and</li> </ul>
Competence	instructions for reading and interpreting of maps and
	specifications
	Working with others to undertake and complete the reading     and interrupting of more that most all of the required
	and interpreting of maps that meet all of the required
	outcomes
	Consistent and timely completion of the reading and     interpreting of man
	interpreting of map
	Locates and applies relevant documentation, policies and
	procedures
	Implementing requirements, procedures and techniques for
	the safe, effective read and interpret map activities
	including:
	Applying problem solving skills to resolve issues to navigation route
	Applying mathematical skills, including: basic angles
	and geometry for compass bearings, estimation and
	measurement
	Working effectively with others to undertake and complete
	read and interpret map activities that meets all of the
	required outcomes including:
	Communicating by speaking clearly and listening
	actively
	Demonstrating the practice of working with others to
	read and interpret maps
	Maintaining written records and reporting
	Reading and interpreting of maps that safely, effectively
	and efficiently meets all of the required outcomes on more
	than one (1) occasion including:
	Reviewing the map route/plan by identifying and using:
	✓ symbols
	✓ navigation data
	✓ landmarks
	✓ geographical features and scale
	<ul> <li>Identifying obstacles and navigating alternative routes</li> </ul>
	Undertaking a minimum 2 km navigation following
	established route
	Traversing a 2 km route to specified destination
	Orienting the map to ground and surrounds
	<ul> <li>Documenting the navigation route and details on the</li> </ul>
	navigational data sheet
	Communicating the planned navigation route to others

	preparation/interpretation
	Techniques for orienting/confirming the orientation of a map
	<ul> <li>Key features of formal job specifications</li> </ul>
	<ul> <li>Site and equipment safety requirements</li> </ul>
	<ul> <li>Project quality requirements</li> </ul>
	Basic calculations of heights, areas, volumes and grades
	Civil construction terminology
	Drawing conventions
	Safe work method statement
	<ul> <li>Identifying fatigue management techniques</li> </ul>
	<ul> <li>Identifying and using various types of communication</li> </ul>
	systems and equipment
	Engaging map reading and road navigation techniques
	<ul> <li>Identifying and interpreting types of maps, charts and</li> </ul>
	scales and their uses
	Determining representation of topographic features on
	maps and plans
	Determining common scales used on maps and plans
	<ul> <li>Identifying and using features and use of a compass and</li> </ul>
	factors that affect compass accuracy
	<ul> <li>Identifying the applications of a GPS</li> </ul>
	Advantages and disadvantages of different map and chart
	types and sources of error
	Techniques for estimating distance travelled
Underpinning Skills	Must demonstrate skills to:
	<ul> <li>Apply legislative, organization and site requirements and procedures</li> </ul>
	<ul> <li>Speaking clearly and directly, listening carefully to instructions and information</li> </ul>
	<ul> <li>Applying teamwork to a range of situations, particularly in a</li> </ul>
	safety context
	Solving problems such as recognising clear discrepancies
	between the documents (map, plan, specifications) and the
	actual site and taking action to correct these
	Showing initiative in adapting to changing work conditions
	or contexts particularly when working across a variety of
	work areas
	Managing time, particularly in organizing priorities and
	Planning work
	<ul> <li>Taking responsibility for self-organization of work priorities</li> </ul>
	Applying mathematical skills, including basic calculations of
	heights, areas, volumes and grades

	communication systems and the reporting/recording of
	results
Resources Implication	Assessment is required to take place in real or appropriate simulated situations, including work areas, materials and equipment, and information on workplace practices and OHS practices.
Methods of Assessment	Competency may be assessed through:
	Interview/Written Test
	Observation/Demonstration with Oral Questioning
Context of Assessment	Competence may be assessed in the work place or in a
	simulated work place setting.

Unit Title	Identify Land and Property Boundaries
Unit Code	AGR CLR2 09 1117
Unit Descriptor	This unit covers the knowledge, skills and attitude required to perform routine activities of parcel boundary identification, split and merge in case of land related operations like: parcel boundary identification, updating base map, parcel boundary updating in case of inheritance, gift, divorce, consolidation of land needed for development activities, parcel boundary updating and splitting. It also deals with delineating administrative tiers boundaries.

Element	Performance criteria
1. Plan to identify land	1.1. Major components of land and property are identified.
and property boundaries	1.2. Land and property boundaries identification tasks are planned and prepared.
	1.3. Basic property relevant to the cadastral work is identified and acquired.
	1.4. Critical dimensions and data for the required property boundary mark are established
2. Follow procedures for performing land	2.1. Appropriate legislations and delineation rules are obtained for administrative boundary delineation.
boundary delineation	2.2. Representative of <i>local administrative</i> and communities are consulted regarding boundary delineation.
	2.3. Appropriate Map is printed by spatial service technician/administration.
	2.4. Boundary is delineated on the map together with local government staff.
	2.5. The sketch of the delineated boundary is submitted to the concerned technician for producing maps.
	2.6. Legal and <i>ethical requirements</i> are adhered to according to organizational guidelines.
3. Perform boundary delineation, parcel sub-division and consolidation	3.1. The entity/business process responsible for conducting boundary delineation, parcel sub division/consolidation is identified and the authority to act on the case is established.
	3.2. The case for boundary delineation, <i>parcel sub division</i> and <i>consolidation</i> issue is clearly specified and articulated in relation to the portinent land laws and

	neighboring parcels and right of ways are clearly identified by the responsible operator for obtaining ample information by overlaying accessed <b>layers</b> : aerial photograph, satellite image, and base map.
	3.4. Field verification is conducted and measuring is performed through surveying for boundary delineation, parcel sub- division and consolidation.
	3.5. Field sketch is performed for the boundary delineation, parcel sub-division and consolidation according to the template sketch standard operation for later integration of the sketch in GIS/CAD software.
4. Update boundary delineation, parcel	4.1. The aerial photograph/satellite image of the area is opened on GIS software preferably (and if not available on CAD).
sub-divisions and consolidation on GIS/CAD software	4.2. The updated parcel sub-division and consolidation sketch are entered on GIS software preferably (and if not available on CAD).
	4.3. Standardized Unique Parcel Property Identification Number (UPIN) is given for the updated parcel with other <i>personnel staff members</i> in line with national standard of UPIN.
	4.4. The sketch of the area is scanned and entered on digital form for later verification in case of land auditing and synchronization operation.
	4.5. Updated Data files are stored according to organizational guidelines.

Variable	Range
Local administrative	May include, but not limited to:
	• Zone
	Wereda
	Kebele
	• Pas
Ethical requirements	May include, but not limited to:
	access to personnel records
	confidentiality
	privacy
Parcel sub divisions	May include the following cases but not limited to:
	Inheritance.
	Parcel boundary dispute.
	Court order.
	Begularization and adjudication

	• In case of land reclaiming for renewal areas.
	Real estate development.
	<ul> <li>Public institutions development activities.</li> </ul>
	Condominium housing development.
	Plan Implementation
Layers	May include, but not limited to:
	Ortho- photo map
	Topography map
	Local Development Plan.
	Structural Plan
	Previous cadastral map.
	Town Control Network
Personnel staff	May include, but not limited to:
members	<ul> <li>Land Administration Experts/Technicians</li> </ul>
	<ul> <li>Land information management Experts/Technicians.</li> </ul>
	GIS Experts/Technicians
	<ul> <li>Land Valuation Experts/Technicians</li> </ul>
	<ul> <li>Land Management and Development Operators.</li> </ul>
	<ul> <li>Land management and Development Mangers.</li> </ul>
	<ul> <li>Cadastral Survey and Mapping Technicians</li> </ul>

Evidence Guide Critical Aspects of	Competency must provide evidence of:
Competence	<ul> <li>Familiarity with Basic terminologies of GIS and remote sensing.</li> <li>Familiarity with simple and basic visual identification of features from satellite and/or aerial photograph images.</li> <li>Surveying activities are performed using tape, Surveyors compass, theodolite, GNSS/hand held GPS</li> <li>Interpret and read maps.</li> <li>Perform real property based field sketch.</li> <li>Draw/digitize real property based field sketch in GIS software.</li> <li>Familiarity with basic surveying knowledge and skill.</li> </ul>
Underpinning Knowledge and Attitudes	<ul> <li>Demonstrate knowledge in:</li> <li>Visual identification and interpretation of features from images.</li> <li>Basics of surveying terminologies</li> <li>Basics of GIS/remote sensing terminologies.</li> <li>Basics of site drawing.</li> <li>Map reading principles and Ethics.</li> </ul>
Underpinning Skills	<ul> <li>Demonstrate skills to:</li> <li>Interpret images for features identification.</li> </ul>

	• Operate GIS and GAD software for data entry and
	updating.
Resources Implication	Access is required to take place real or appropriately simulated situations, including work areas, materials and equipment, and to information on workplace practices and OHS practices.
Methods of	Competency may be assessed through:
Assessment	Interview/Written Test
	Observation/Demonstration with Oral Questioning
Context of Assessment	Competency may be assessed in the work place or in a
	simulated work place setting.

Unit Title	Produce Basic Maps
Unit Code	AGR CLR2 10 1117
Unit Descriptor	This unit of competency specifies the outcomes required to use mapping software to produce a basic map. This unit covers activities to prepare and process basic spatial data and produce a basic map, which includes simple marginal information and content, to meet task specifications.
Element	Performance criteria
1. Prepare to create basic map.	1.1. <i>Task requirements</i> are clarified with <i>appropriate persons</i> .
	1.2. Equipment and software are identified and selected according to task and organizational requirements.
2 Identify data source	2.1 Analogue data source are identified

1. Prepare to create basic map.	1.1. <i>Task requirements</i> are clarified with <i>appropriate persons</i> .
	1.2. Equipment and software are identified and selected according to task and organizational requirements.
2. Identify data source	2.1. Analogue data source are identified
for basic map preparation	2.2. <i>Digital data source</i> is identified
preparation	2.3. <i>Analog data source</i> are prepared to convert into digital data
3. Compile map content.	3.1. Map marginal information and content are prepared according to task specifications.
	3.2. Spatial data is processed to prepare map content according to task specifications.
4. Finalize basic map production.	4.1. Map is produced in required format and content according to task requirements.
	4.2. Map content and format are checked against task requirements in consultation with appropriate persons.
	4.3. Map is finalized and documentation completed and authenticated according to organizational requirements.

Variable	Range
Task requirements	May include, but not limited to:
	Coordinate system
	Format of map
	Map content
	Marginal information
	Spatial data to be used
	Type of map.
Appropriate persons	Must include at least one of the following:
	• Experienced colleague

	<ul> <li>Coordinate data in different format</li> <li>Scanned document</li> <li>Digitally stored aerial photo and satellite image</li> </ul>
Analogue data source	May include but not limited : • Topographic maps • Thematic maps • Any hard copy map

Evidence guide	
Critical Aspects of	Competency must provide evidence of:
Competence	<ul> <li>Use suitable software to produce two basic maps containing the following:</li> </ul>
	Two man-made features and two natural features and their symbology depicting data by points, lines and polygons
	<ul> <li>Data that has been geo-processed from retrieved spatial data</li> </ul>
	Simple marginal information, including:
	Data sources
	Geo-referencing system
	Legend
	<ul> <li>North point</li> <li>Scale</li> </ul>
	<ul> <li>While producing the above basic maps, the person must:</li> <li>Communicate clearly when clarifying work tasks</li> </ul>
	<ul> <li>Comply with organizational requirements regarding health and safety and completing records and documentation</li> </ul>
	<ul> <li>Use a computer, printer and required ancillary hardware</li> </ul>
	Use basic software mapping functions to:
	Apply scale
	<ul> <li>Change data appearance</li> <li>Change symbols with</li> </ul>
	<ul> <li>Change symbology</li> <li>Import simple point, line and areal data</li> </ul>
	<ul> <li>Label features</li> </ul>
	<ul> <li>Pan zoom</li> </ul>
	<ul> <li>Perform simple thematic mapping</li> </ul>
	Symbolize features by attributes.
	<ul> <li>Apply datum and projections to map</li> </ul>
	Read data attributes and numerical data.
	<ul> <li>Ask questions to clarify task requirements.</li> </ul>
	Interpret instructions in standard operating procedures
	<ul> <li>Interpret spatial data, software menus and messages.</li> </ul>

Interpret spatial data, software menus and messages.

Attitudes	Maps
	• Key geographic feature types and how they are portrayed in mapping software, including using points, lines and polygons
	<ul> <li>Key features of coordinate systems, datums and projections</li> </ul>
	<ul> <li>Common types of maps used for surveying and spatial information services</li> </ul>
	Organizational policies and guidelines relating to basic map production
	Typical scales used on different types of maps
	Typical spatial referencing systems used on different types     of maps
	Typical symbology used on different types of maps.
Underpinning Skills	Demonstrate skills to:
	Interpret images for features identification.
	<ul> <li>Perform surveying using tape total station , hand held GPS/GNSS and Planimetry</li> </ul>
	Perform scanning and printing using scanner and plotter respectively
	Perform sketch on the field.
	Operate GIS and CAD software for data entry and updating.
Resources Implication	Access is required to take place real or appropriately simulated situations, including work areas, materials and equipment, and to information on workplace practices and OHS practices.
Methods of	Competency may be assessed through:
Assessment	Interview/Written Test
	Observation/Demonstration with Oral Questioning
Context of Assessment	Competency may be assessed in the work place or in a
	simulated work place setting.

Unit Title	Maintain Information Recording System
Unit Code	AGR CLR2 11 1117
Unit Descriptor	This unit covers knowledge, skills and attitude in creating new files, removing files that are no longer active and maintaining the enterprise's filing system.

Elements	Performance Criteria
1. Create new files	1.1. Information to be incorporated in <i>new files</i> is collected and collated.
	1.2. <i>New files are established</i> in an accurate and up-to-date manner.
	1.3. New file is placed on <i>file recording system</i> .
	1.4. New files are indexed.
2. Identify and process	2.1. Files are sorted by <i>appropriate codes</i> .
inactive and dead files	2.2. <i>Inactive</i> and <i>dead files</i> are identified and removed and/or relocated.
3. Record documentation	3.1. Movement of all documentation including registry, data base and <i>indices</i> are recorded.
movements	3.2. Overdue records and documentation are identified and a system for their return implemented.

Variable	Range
New files	May include, but not limited to:
	Kebele map/image as a base map scanned field map
	<ul> <li>Scanned document Field Registration Format (FRF)</li> </ul>
	Scanned dispute forms
	New Minutes.
	Common files: Atlas file/parcel maps,
	<ul> <li>Project files and public display maps</li> </ul>
Establishing new files	May include, but not limited to:
	<ul> <li>Creating or assigning a name or number to the file</li> </ul>
	Creating a client folder in accordance with enterprise
	procedures
	<ul> <li>Creating an index card for the new file</li> </ul>
	<ul> <li>Documenting the new file in a file register or data base</li> </ul>
A file recording system	May include, but not limited to:
	A paper-based file register
	A computerized file database
	A card index system

	Indexing by numerical order
Appropriate codes	May include, but not limited to:
	A file number
	A logical keyword
	A relevant subject area
	A color
Inactive files	May include, but not limited to:
	<ul> <li>Files which contain information that is no longer used but may be needed in the future (e.g. Past client information, workplace safety incident report)</li> </ul>
Dead files	May include, but not limited to:
	<ul> <li>Closed files which are no longer used but must be kept for legal or reporting purposes (e.g. Tax, records, accounting records)</li> </ul>
	Closed files which are to be archived for historical or
	research purposes.(e.g. Photographs, back issues of enterprise publications
Indices	May include, but not limited to:
	A card index
	A paper index
	An image-based index (micro-fiche)
	An electronic index/database

Evidence Guide	
Critical Aspects of Competence	<ul> <li>Critical evidence of knowledge and skills include:</li> <li>Follow enterprise policies and procedures</li> <li>Collect and collate information to be incorporated in new file</li> <li>Create new file document in file register or database</li> <li>Classify new file and incorporate into the filing system in a logical and correct manner</li> <li>Sort files by appropriate codes</li> <li>Identify inactive and/or dead files</li> <li>Remove inactive and/or dead files from the working filing system and file in secondary storage</li> <li>Store all records</li> <li>Retrieve archived, compressed electronic and other files from secondary storage as necessary</li> <li>Record file movement</li> <li>Adhere to the procedure for accessing restricted files and the record movement of these files</li> <li>Follow up overdue files</li> <li>Report lost files</li> </ul>

	<ul> <li>Understanding the nature of restricted files</li> </ul>
	Application of enterprise policies and procedures required
	across the full range of tasks covered
Underpinning Skills	Demonstrate skills of:
	<ul> <li>Literacy: follows and interprets enterprise policies and procedures; sorts and classifies information by alphabet, numbers, date, or other established principles; identifies obsolete files</li> <li>Writes clear sequenced written instructions, e.g. How to</li> </ul>
	use filing system, record document movement
	<ul> <li>Research: identifies correct procedures for creation of new files</li> </ul>
	<ul> <li>Numeracy: indexes, codes and sorts files numerically; cross-references information and files where appropriate</li> <li>Technology: uses appropriate technological materials in order to establish and maintain filing system</li> <li>Communication: listens to clear sequenced instructions of several steps to complete task; questions to clarify status of file; gives oral instructions, e.g. where to locate file; negotiates and consults with colleagues regarding information</li> <li>Problem solving: identifies problems and implements solutions according to enterprise procedures and prior knowledge; checks precedence for collating and filing information</li> </ul>
Resource Implications	<ul> <li>The following resources must be provided:</li> <li>Work plans and schedules, policy documents and duty statements instruments like personal planner and record book relevant guidelines, regulations and codes of suitable venue and equipment.</li> </ul>
Methods of	Competence may be assessed through:
Assessment	Interview/Written Test
	Observation/Demonstration with Oral Questioning
Context of Assessment	Competency may be assessed in the work place or in a
	simulated work place setting.

Unit Title	Assist Adjudication, Registration and Certification Activities for Legal Cadastre
Unit Code	AGR CLR2 12 1117
Unit Descriptor	This Unit Titlespecifies the outcomes required to assist with field support services for Adjudication, Registration and Certification Activities for Legal Cadastre. It requires the ability to identify and describe adjudication/ ascertainment, registration/certification and mapping of right to land, and to work under instruction to assist the process of adjudication, registration, demarcation and mapping for legally recognized rights, and undertake tenure documentation activities as directed. It also requires the ability to apply communication, interpersonal and teamwork skills, and the use of technology. The skills and knowledge of this unit would support the needs of new employees in the rural land administration services sector in positions such as field hands and data collection assistants.

Element	Performance Criteria
1. Identify and describe adjudication	1.1. Adjudication/ ascertainment is identified and described in accordance with organizational rural land registration and cadastral manual.
ascertainm registration certification	organizational rural land registration and cadastral manual
mapping of land	
	1.4. Certification is identified and described in accordance with organizational rural land registration and cadastral manual
	1.5. <i>Potential benefits of land titling/Certification</i> and impacts of land registration are identified and described.
	1.6. <i>Constraints of implementation</i> of land registration and certification are identified and described.
2. Prepare for support tas adjudication	or instructions are received and clarified with <i>relevant personnel</i> and according to <i>organizational guidelines</i> .
registration certification activities	2.2. <i>Tools, equipment and supplies</i> , <i>source of data and</i> <i>information</i> and group of community appropriate to the Adjudication, registration and certification tasks/work are identified and sourced according to supervisors' instruction.

	OHS guidelines.
3. Assist preliminary procedures before adjudication,	3.1. <i>Supports tasks</i> of organizing participant community group in registration are carried out under supervision.
registration and certification	3.2. Supports tasks in public information and awareness creations (PIA) for different target groups are conducted.
activities	3.3. Convincing of communities and welcoming of the adjudication process are assisted.
	3.4. Establishment and training of land administration committees is assisted.
	3.5. The legal format preparation and documentation are assisted as evidence of legal agreement reached among <i>adjoining landholders</i> .
	3.6. Local parcel boundary marking materials are delivered as instructed.
	3.7. The delineation process from aerial photograph or Cadastre or topography map for easy identification of features of area of jurisdiction is assisted.
	3.8. The block of cadastral <b>base map</b> preparation is assisted as the adjudication process should comply with administrative/political boundary framework.
	3.9. Preparation and printing of field maps and different forms are assisted.
	3.10. The process of application and identification of land holders and parcels are assisted.
	3.11. Occupational Health and safety is maintained.
4. Assist adjudication, registration,	4.1. Procedures are identified organizational guidelines and applied.
demarcation and mapping process	4.2. <i>Resources</i> are arranged for in accordance with work place procedures and instructions
	4.3. Basic surveying techniques are applied according to work place procedures and instructions.
	4.4. Information and materials collection process from field sheet are assisted based on requirements.
	4.5. Identification and demarcation of boundaries are assisted.
	4.6. Digitization and encoding process of adjudicated and demarcated rights are assisted.
	4.7 Registration activities are assisted in accordance with work

	process	assisted.
		5.2. Preparations of book of holding and primary certificates are assisted.
		5.3. Production of parcel map is assisted based on instruction.
6.	Assist documentation and completion of tasks	6.1. Adjudication, registration and certification for legal cadastre documents including electronic and paper based documents are reviewed as directed.
		6.2. Required documentation is completed as directed
		6.3. Tools and equipment are inspected and, where appropriate, referred for repair.
		6.4. Tools and equipment are cleaned and stored in a secure location.

Variable	Range
Potential Benefits of	May include, but not limited to:
land Titling/Certification	Guarantee ownership and security tenure
	Reduce land disputes
	Provide security for credit
	Facilitate the management and protection of state lands
	Facilitate rural land reform
	<ul> <li>Support for land and property taxation</li> </ul>
	<ul> <li>Develop and monitor land markets</li> </ul>
	Improve urban planning and infrastructure development
	<ul> <li>Protect land resources and support environmental</li> </ul>
	management
	Produce statistical data.
Constraints of	May include, but not limited to:
implementation	<ul> <li>Technical issues and constraints:</li> </ul>
	<ul> <li>Institutional issues and constraints</li> </ul>
	Legal issues and constraints:
	Economic issues and constraints:
Relevant personnel	May include, but not limited to:
	Colleagues
	<ul> <li>Staff or employee representatives</li> </ul>
	Supervisors or line managers
	Suppliers
	• users
Organizational	May include, but not limited to:
Guidelines	Code of ethics
	Company guidelines
	I share the second s

	Гезропзівніцез
Tools, equipment and	May include, but not limited to:
supplies	<ul> <li>Pocket stereoscope, Hand held GPS, Audio tape, rope,</li> </ul>
	HHGPS, total station, line level, string, graduated staff,
	measuring tape, digging instruments, ranging pole, pegs,
	compass, top maps, automatic level, clip board, drawing
	materials, data recording equipment
	<ul> <li>Personal computer-based digitizing boards, vehicles</li> </ul>
Methods of land	May include, but not limited to:
registration	Traditional/non-conventional way of registration
5	Conventional/ modern way of registration
Source of data and	May include, but not limited to:
information	<ul> <li>Federal and regional land administration and use</li> </ul>
internation	proclamation, property right regulations, owner ship Right
	Book
	<ul> <li>Community and land administration committees</li> </ul>
	Organizational rules, regulation and guidelines
	Internet, related books and related materials     Tashniash menuals
	Technical manuals
	Sharing best practice
	Virtual library
	Workplace guidelines
	Recorded documents/logo/history
Personal protective	May include, but not limited to::
equipment	Breathing apparatus
	Gloves
	Helmets
	Overalls
	<ul> <li>Masks and respirators</li> </ul>
	Safety boots
	Safety glasses
	Safety vests
	Sun protection equipment
Supports tasks	May include, but not limited to:
	<ul> <li>Inspecting, maintaining cleaning and storing equipment</li> </ul>
	<ul> <li>Identifying, determining and marking positions</li> </ul>
	<ul> <li>Obtaining and delivering supplies</li> </ul>
	Recording data
	Documentation and Driving
Adjoining landholders	May include, but not limited to:
	Neighbours sharing common parcel boundary who agree on
	who owns what land and the legal extent of land during land
	adjudication

	inage and physical plan
Resources	May include, but not limited to:
	Personnel
	<ul> <li>Equipment and technology</li> </ul>
	Services
	<ul> <li>Supplies and materials</li> </ul>
	<ul> <li>Sources for accessing specialist advice</li> </ul>
	Budget
Required	May include, but not limited to:
documentation	<ul> <li>Electronic or paper-based correspondence with client</li> </ul>
	Final report
	<ul> <li>Records of conversation</li> </ul>
	<ul> <li>Organizational work activity sheets</li> </ul>
	Control point list
	<ul> <li>Previous adjoining block diagram.</li> </ul>
Security of tenure	<ul> <li>Is a general term for several conditions describing the</li> </ul>
	relationship between individuals and their land.
Occupational Health &	May include, but not limited to:
safety	<ul> <li>OHS identification, risk assessment and control</li> </ul>
	<ul> <li>Implement procedures for dealing with conflict resolution</li> </ul>
	Hazards may include disturbance or interruption of services,
	solar radiation, parcel possessed by several landholders,
	dust, sharp hand tools and equipment, manual handling,
	falling objects, and uneven Surfaces.
Electronic or paper-	May include, but not limited to:
based documents	Kebele map/image as a base map scanned field map
	Scanned document/FRF
	Scanned dispute forms
	New Minutes.
	Atlas file/parcel maps project document
	Public display map

Evidence Guide	
Critical Aspects of competence	<ul> <li>Assessment requires evidence that the candidate:</li> <li>Identify work procedures</li> <li>Inspect and be familiar with the history of land acquisition</li> <li>Negotiate adjoining land holders and witnesses</li> <li>Performs basic surveying</li> <li>Demarcate legal extent of holders</li> </ul>
	<ul> <li>Demarcate legal extent of holders</li> <li>Inspect the area on tax bill of old occupant</li> <li>Obtain measured area</li> <li>Assist assurance of new title provision or temporary certificate</li> <li>Inspect any title defect on certificate</li> </ul>

	<ul> <li>Assist implementation of government procedures.</li> </ul>
	<ul> <li>Assist preparation of contingency plans for unfulfilled</li> </ul>
	contractual obligations
	Assist conflict resolution
	<ul> <li>Apply basic surveying techniques</li> </ul>
	<ul> <li>Collect, inspect and store tools and equipment</li> </ul>
	<ul> <li>Assist development and printing of map</li> </ul>
Underpinning	Demonstrate knowledge of:
knowledge	Local knowledge of socio-cultural conditions
	Legal cadastre principles
	Parcel size standard regulations
	• Land regularization, adjudication and consolidation
	Site surveying
	Land tenure legislation, tenure types and the effect of these
	maps, plans, title documents and related legal matters
	Quality control on surveying accuracy
	<ul> <li>Interpreting orthophoto, aerial photograph and/or satellite</li> </ul>
	imagery.
	Practice procedures
	Process assistance
	Quality assurance
	Communication
	<ul> <li>Spread sheets and basic database management programs</li> </ul>
	<ul> <li>Identifying legal official agreements</li> </ul>
	Basic principles of survey
	<ul> <li>Operating basic survey instruments</li> </ul>
	<ul> <li>Proper handling techniques of instruments</li> </ul>
	<ul> <li>Map development techniques</li> </ul>
	<ul> <li>Dealing with conflicts</li> </ul>
Underpinning skills	Demonstrates skills to:
	Assist
	Work in teams
	Safe work practices
	<ul> <li>Communicate with communities</li> </ul>
	<ul> <li>Interpret orthophoto, aerial photograph or satellite image.</li> <li>Land consolidation</li> </ul>
	Legal format preparation
	Negotiate
	Communicate in a range of business environments with     diverse people
	diverse people
	<ul> <li>Plan contingency measures</li> <li>Applying the reasonance of third particle</li> </ul>
	Analyze the responses of third parties
	<ul> <li>Negotiate with a range of people in diverse situations</li> </ul>

	Auvocate on a range of issues
	<ul> <li>Obtain ongoing instructions</li> </ul>
Resources Implication	Access is required to real or appropriately simulated situations, including work areas, materials and equipment, and to information on workplace practices and OHS practices.
Methods of	Competence may be assessed through:
Assessment	Interview/Written Test
	<ul> <li>Observation/Demonstration with Oral Questioning</li> </ul>
Context of Assessment	Competence may be assessed in the work place or in a simulated work place setting.
	simulated work place setting.

Unit Title	Operate within community culture and values
Unit Code	AGR CLR2 13 1117
Unit Descriptor	This competency standard covers the process of exploring and understanding the culture and values of a community or group and operating appropriately within those ranges. It requires the ability to identify community values, research community history and plans, and establish role of groups within the community. Operating within community cultures and goals requires knowledge of relevant government and community action programs, broad national and regional history, current social and environment affairs for local community and wider region, processes for identifying cultural protocols and understanding of what may be noteworthy to community and newsworthy to media.

Element	Performance Criteria
1.Identify community culture and values	1.1. <i>Range of groups</i> in community is identified through interaction with community members and groups to determine potential diversity of values.
	1.2. Values held by various sections of the community relevant to land administration and use <i>program activities</i> are identified for planning of promotional and group activities.
	1.3. <i>Cultural institution authority</i> is identified in Indigenous communities and groups to implement appropriate protocols.
	1.4. <i>Community leaders</i> in terms of community involvement and opinion making are identified from community interaction.
2. Explore community history and plans.	2.1. <i>History of community</i> relevant to land administration and use program is identified for use in promotional, educational and group activities.
	2.2. Relevant documents, symbols, places of value and oral traditions are identified to place program and group in local context.
	2.3. <i>Community plans</i> related to land administration and use are identified for the use of promotional, educational and group activities.
3. Establish role of group in community	3.1. Potential roles of land administration and use program and group to community are identified for use in group activities.

with community members and groups.
3.4. Image of group and program in community is maintained by acknowledging community concerns and promoting
positive image of group and program.

Variable	Range
Range of groups	May include, but not limited to:
	Formal or informal groupings based on social activities and
	interests,
	Family and community history,
	Cultural backgrounds including ethnicity
	Sex and age
Program activities	May include, but not limited to:
	To form and/or develop a community group,
	To promote solutions or
	<ul> <li>Explain issues relating to the environment or</li> </ul>
	Other government program,
	Project activities, and
	Fund raising and submissions
Cultural institution	May include, but not limited to:
authority	Traditional community leaders, communities and groups,
	and protocols identified from group or contacts with other
	networks
Community leaders	May include, but not limited to:
	People in formal positions as a result of position/occupation
	or community role or having informal influence over
	community or group opinion, in a position to promote or
	sponsor events and activities, able to allocate resources,
	and elders in communities
History of community	May include, but not limited to:
	Events,
	<ul> <li>understanding of past events or places considered</li> </ul>
	important by community or groups within the community,
Community plans	and spiritual connections
Community plans	<ul><li>May include, but not limited to:</li><li>Informal desires of community to better itself,</li></ul>
	-
	<ul> <li>Local or regional plans,</li> <li>By local governments or other bodies, and</li> </ul>
	<ul> <li>By local governments or other bodies, and</li> <li>Local implementation of the state</li> </ul>
Consultation processes	May include, but not limited to:
Consultation processes	<ul> <li>Complying with values and respecting cultural authority</li> </ul>
	addressing issues that may impact on values, including
	discussion where relevant with communities and groups on

Critical Aspects of	
Competence	<ul> <li>Interpret organizational rules, regulation and guidelines</li> </ul>
	Identify community values
	<ul> <li>Establish role of group in community</li> </ul>
	Describe consultation processes
Underpinning	Demonstrate knowledge of:
Knowledge and Attitude	<ul> <li>Organizational rules, regulation and guidelines</li> </ul>
	<ul> <li>Potential diversity of values</li> </ul>
	<ul> <li>Planning of promotional and group activities.</li> </ul>
	<ul> <li>Relevant documents, symbols, places of value and oral</li> </ul>
	traditions
	<ul> <li>Formal or informal groupings</li> </ul>
	Consultation processes
	<ul> <li>Promoting positive image of group and program.</li> </ul>
Underpinning Skills	Demonstrate ability to:
	<ul> <li>Identify community values</li> </ul>
	<ul> <li>Explore community history and plans.</li> </ul>
	<ul> <li>Establish role of group in community</li> </ul>
Resources Implication	Access is required to real or appropriately simulated situations,
	including work areas, materials and equipment, and to
	information on workplace practices and OHS practices.
Methods of Assessment	Competence may be assessed through:
	Interview/Written Test
	<ul> <li>Observation/Demonstration with Oral Questioning</li> </ul>
Context of Assessment	Competence may be assessed in the work place or in a
	simulated work place setting.

Unit Title	Participate in Workplace Communication
Unit Code	AGR CLR2 14 1117
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to gather, interpret and convey information in response to workplace requirements.

	ements	Performance Criteria
1.	Obtain and convey workplace information	1.1. Specific and relevant information is accessed from <i>appropriate sources</i> .
		1.2. Effective questioning, active listening and speaking skills are used to gather and convey information.
		<ol> <li>Appropriate <i>medium</i> is used to transfer information and ideas.</li> </ol>
		1.4. Appropriate non- verbal communication is used.
		1.5. Appropriate lines of communication with supervisors and colleagues are identified and followed.
		1.6. Defined workplace procedures for the location and <i>storage</i> of information are used.
		1.7. Personal interaction is carried out clearly and concisely.
2.	Participate in workplace meetings	2.1. Team meetings are attended on time.
	and discussions	2.2. Own opinions are clearly expressed and those of others are listened to without interruption.
		2.3. Meeting inputs are made consistent with the meeting purpose and <i>protocols</i> established.
		2.4. <i>Workplace interactions</i> are conducted in a courteous manner.
		2.5. Questions about simple routine workplace procedures and matters concerning working conditions of employment are asked and responded.
		2.6. Meetings outcomes are interpreted and implemented.
3.	Complete relevant work related documents	3.1. Range of <i>forms</i> relating to conditions of employment is completed accurately and legibly.
		3.2. Workplace data is recorded on standard workplace forms and documents.
		3.3. Basic mathematical processes are used for routine calculations.
		3.4. Errors in recording information on forms/documents are identified and properly acted upon.

Variable	Thange
Appropriate sources	May include, but not limited to:
	Team members
	Suppliers
	Trade personnel
	Local government and Industry bodies
Medium	May include, but not limited to:
	Memorandum
	Circular
	Notice
	Information discussion
	<ul> <li>Follow-up or verbal instructions &amp; Face to face</li> </ul>
	communication
Storage	May include manual filing and computer-based filing systems
Protocols	May include, but not limited to:
	Observing meeting
	<ul> <li>Compliance with meeting decisions</li> </ul>
	<ul> <li>Obeying meeting instructions</li> </ul>
Workplace interactions	May include, but not limited to:
	Face to face
	Telephone
	Electronic and two way radio
	• Written including electronic, memos, instruction and forms,
	non-verbal including gestures, signals, signs and diagrams
Forms	May include but not limited to personnel forms, telephone
	message forms, safety reports

Evidence Guide		
Critical Aspects of	Demonstrates skills and knowledge to:	
Competency	<ul> <li>Prepare written communication following standard format of the organization</li> <li>Access information using communication equipment</li> </ul>	
	<ul> <li>Make use of relevant terms as an aid to transfer information effectively</li> </ul>	
	<ul> <li>Convey information effectively adopting the formal or</li> </ul>	
	informal communication	
Underpinning	Demonstrate knowledge of:	
Knowledge and	Effective communication	
Attitudes	<ul> <li>Different modes of communication</li> </ul>	
	Written communication	
	<ul> <li>Organizational policies</li> </ul>	
	<ul> <li>Communication procedures and systems</li> </ul>	
	<ul> <li>Technology relevant to the enterprise and the individual's</li> </ul>	

	<ul> <li>Participate in workplace meetings and discussions</li> <li>Complete work related documents</li> <li>Estimate, calculate and record routine workplace measures</li> <li>Do basic mathematical processes of addition, subtraction, division and multiplication</li> <li>relate to people of social range in the workplace</li> <li>Gather and provide information in response to workplace</li> </ul>
Resource Implications	Requirements Access is required to real or appropriately simulated situations, including work areas, materials and equipment, and to information on workplace practices and OHS practices.
Methods of Assessment	Competence may be assessed through: <ul> <li>Interview/Written Test</li> <li>Observation/Demonstration with Oral Questioning</li> </ul>
Context of Assessment	Competence may be assessed in the work place or in a simulated work place setting.

Unit Title	Work in Team Environment
Unit Code	AGR CLR2 15 1117
Unit Descriptor	This unit covers the skills, knowledge and attitudes to identify role and responsibility as a member of a team.

Elements	Performance Criteria
1. Describe team ro and scope	1.1. The <i>role and objective of the team</i> are identified from available <i>sources of information</i> .
	1.2. Team parameters, reporting relationships and responsibilities are identified from team discussions and appropriate external sources.
2. Identify own role and responsibility within team	
Within tourn	2.2. Roles and responsibility of other team members are identified and recognized.
	2.3. Reporting relationships within team and external to team are identified.
3. Work as a team member	3.1. Effective and appropriate forms of communications are used and interactions undertaken with team members who contribute to known team activities and objectives.
	3.2. Effective and appropriate contributions are made to complement team activities and objectives, based on individual skills and competencies and <i>workplace context</i> .
	3.3. Protocols are observed in reporting using standard operating procedures.
	3.4. Contribution is made to the development of team work plans based on an understanding of team's role and objectives and individual competencies of the members.

Variable	Range
Role and objective of	May include, but not limited to:
team	<ul> <li>Work activities in a team environment with enterprise or specific sector</li> <li>Limited discretion, initiative and judgment maybe demonstrated on the job, either individually or in a team environment</li> </ul>
Sources of information	May include, but not limited to:
	<ul> <li>Standard operating and/or other workplace procedures</li> </ul>

	Client/supplier instructions
	Quality standards
	<ul> <li>OHS and environmental standards</li> </ul>
Workplace context	May include, but not limited to:
	<ul> <li>Work procedures and practices</li> </ul>
	<ul> <li>Conditions of work environments</li> </ul>
	<ul> <li>Legislation and industrial agreements</li> </ul>
	<ul> <li>Standard work practice including the storage, safe handling and disposal of chemicals</li> </ul>
	Safety, environmental, housekeeping and quality guidelines

Evidence Guide		
Critical Aspects of	Demonstrates skills and knowledge to:	
Competence	<ul> <li>Operate in a team to complete workplace activity</li> </ul>	
	<ul> <li>Work effectively with others</li> </ul>	
	<ul> <li>Convey information in written or oral form</li> </ul>	
	<ul> <li>Select and use appropriate workplace language</li> </ul>	
	<ul> <li>Follow designated work plan for the job</li> </ul>	
	Report outcomes	
Underpinning	Demonstrate knowledge of:	
Knowledge and Attitude	<ul> <li>Communication process</li> </ul>	
	Team structure	
	Team roles	
	Group planning and decision making	
Underpinning Skills	Demonstrate skills to:	
	<ul> <li>Communicate appropriately, consistent with the culture of</li> </ul>	
	the workplace	
Resource Implications	Access is required to real or appropriately simulated situations,	
	including work areas, materials and equipment, and to	
	information on workplace practices and OHS practices.	
Methods of Assessment	Competence may be assessed through:	
	Interview/Written Test	
	Observation/Demonstration with Oral Questioning	
Context of Assessment	Competence may be assessed in the work place or in a	
	simulated work place setting.	

Linit Title	
Unit Title	Develop Business Practice
Unit Code	AGR CLR2 16 1117
Unit Descriptor	This unit covers knowledge, skills and attitude required to establish a business operation from a planned concept. It includes researching the feasibility of establishing a business operation, planning the setting up of the business, implementing the plan and reviewing operations once commenced, customer handling, developing and maintaining business relationships.
Elements	Performance Criteria
<ol> <li>Identify business opportunities and business skills</li> </ol>	1.1. The concept of paradigm shift and means of divergent thinking are elaborated and strategies to look beyond the boundaries are discussed.
	1.2. Unusual business opportunities are identified.
	1.3. Feasibility on <i>business skills and personal attributes</i> is assessed and matched against those perceived as necessary for a particular business opportunity.
	1.4. New behavior on how problems can be the pivotal source of business opportunity is elaborated and experience taken.
	1.5. Assistance sought with feasibility study of <i>specialist and relevant parties</i> is discussed, as required.
	<ol> <li>Impact of emerging or changing technology, including e- commerce, on business operations is evaluated.</li> </ol>
	1.7. Practicability of business opportunity is assessed in line with perceived <b>business risks</b> , returns sought, personal preferences and resources available.
	1.8. Business plan is revised in accordance with the identified opportunities.
2. Plan for the establishment of business operation	2.1. Organizational structure and operations are determined and documented.
	2.2. Procedures are developed and documented to guide operations.
	2.3. Financial backing is secured for business operation.
	2.4. Business legal and regulatory requirements are identified and compiled.
	2.5. <i>Human and physical resources</i> required to commence business operation are determined

	business operation.
	3.2. Operational unit is established to support and coordinate business operation.
	3.3. Simulations on the development plan are well discussed and understood.
	3.4. Implementation manual is discussed and understood.
	3.5. Marketing the business operation is undertaken.
	3.6. Monitoring process is developed and implemented for managing operation.
	3.7. Legal documents are carefully maintained and relevant records kept and updated to ensure validity and accessibility.
	3.8. Contractual procurement rights for goods and services including <i>contracts with relevant people</i> are negotiated and secured as required in accordance with the business plan.
	3.9. Options for leasing/ownership of business premises are identified and contractual arrangements completed in accordance with the business plan.
4. Review implementation process and take	4.1. Review process is developed and implemented for implementation of business operation.
corrective measures	4.2. Improvements in business operation and associated management process are identified.
	4.3. Identified improvements are implemented and monitored for effectiveness.
5. Establish contact with customers and	5.1. Persuasion strategies are developed and discussed.
clarify needs of customer	5.2. Welcoming customer environment is maintained and Customer is greeted warmly according to enterprise policies and procedures.
	5.3. Information is provided to satisfy customer needs.
	5.4. Information on customers and service history is gathered for analysis.
	5.5. Customer data is maintained to ensure database relevance and currency.
	5.6. Customer needs are accurately assessed against the products/services of the enterprise.
	5.7 Customer details are documented clearly and accurately

		5.9. Benefits for all parties are maximized in the <i>negotiation</i> <i>through use of established techniques</i> and in the context of establishing long term relationships.
		5.10.The results of negotiations are communicated to appropriate colleagues and stakeholders within appropriate timeframes.
		5.11. <i>Opportunities to maintain regular contact</i> with customers are identified and taken-up.
6.	Develop and Maintain Business Relationship	6.1. Features and benefits of products/services provided by the enterprise are described/ recommended to meet customer needs.
		6.2. Alternative sources of information/advice are discussed with the customer.
		6.3. Information needed is pro-actively sought, reviewed and acted upon to maintain sound business relationships.
		6.4. Agreements are honored within the scope of individual responsibility.
		6.5. Adjustments to agreements are made in consultation with the customer and information shared with appropriate colleagues.
		6.6. Relationships are nurtured through regular contact and use of effective interpersonal and communication styles.

Variable	Range
Unusual Business	May include, but not limited to:
opportunities	Public holidays
	Ceremonies
	Natural disaster
	Campaigns
Business opportunities	May include, but not limited to:
	<ul> <li>Expected financial viability</li> </ul>
	<ul> <li>Skills of operator</li> </ul>
	<ul> <li>Amount and types of finance available</li> </ul>
	<ul> <li>Returns expected or required by owners</li> </ul>
	<ul> <li>Likely return on investment</li> </ul>
	<ul> <li>finance required</li> </ul>
	Lifestyle issues
Business skills and	May include, but not limited to:
personal attributes	<ul> <li>Technical and/ or specialist skills</li> </ul>
	Managerial skills

Specialist and relevant	May include, but not influed to.
parties	Chamber of commerce
	• Financial planners and financial institution representatives,
	business planning specialists and marketing specialists
	Accountants
	<ul> <li>Lawyers and providers of legal advice</li> </ul>
	Government agencies
	Industry/trade associations
	Online gateways
	Business brokers/business consultants
Business risks	May include, but not limited to:
	Occupational health and safety
	<ul> <li>Environmental risks</li> </ul>
	Relevant legislative requirements
	Security of investment
	Market competition
	Security of premises/location
	Supply and demand
	Resources available
Human and physical	May include, but not limited to:
resources	Software and hardware
	Office premises and equipment
	Communications equipment
	Specialist services through outsourcing, contracting and
	consultancy
	Staff
	Vehicles
Operational unit	May include, but not limited to different departments, sections,
	teams, divisions, etc. staffed with required personnel and
	equipped to service and support business
Legal documents	May include, but not limited to:
	Partnership agreements, constitution documents, statutory
	books for companies (register of members, register of
	directors and minute books), certificate of Incorporation,
	franchise agreements and financial documentation,
	appropriate software for financial records
	Occupational Health and Safety (OHS)
	Recordkeeping including personnel, financial, taxation, and
Contracto with valous of	environmental
Contracts with relevant	May include, but not limited to:
people	business owners, suppliers, employees, agents, land
	owners, distributors, customers or any person with whom
	the business has, or seeks to have, a performance-based

	<ul> <li>Listening and questioning</li> </ul>
	<ul> <li>Non-verbal communication techniques</li> </ul>
	<ul> <li>Appropriate language and situation</li> </ul>
	Bargaining
	<ul> <li>Developing options</li> </ul>
	<ul> <li>Appropriate cultural behavior</li> </ul>
	Confirming agreements
Opportunities to maintain	to maintain regular contact with customers May include, but not limited to:
regular contact	<ul> <li>Informal social occasions</li> </ul>
	Ceremonies
	Exhibitions
	Industry functions
	<ul> <li>Association membership</li> </ul>
	Co-operative promotions
	<ul> <li>Program of regular telephone contact</li> </ul>

Evidence Guide	
Critical Aspects of	Demonstrates knowledge and skills in:
Competence	<ul> <li>That a business operation has been planned and implemented from initial research of feasibility of the business and completion of the plan, through implementing the plan and commencing operations</li> <li>The ability to evaluate the results of research and assess the likely viability and practicability of a business opportunity, taking into account the current business/market climate and resources available</li> <li>Treating customers in a courteous and professional manner</li> <li>Building and maintaining relationships to achieve successful business outcomes</li> </ul>
Underpinning	Demonstrate knowledge of:
Knowledge and	Paradigm shift
Attitudes	Unusual business opportunities
	Feasibility study
	Business structure
	• Federal and regional government legislative requirements affecting business operations, especially in regard to OHS, EEO, industrial relations and anti-discrimination
	<ul> <li>Procurement and recruitment strategy</li> </ul>
	Operational unit
	Monitoring process
	Business systems and operations
	<ul> <li>Relevant marketing, management, sales and financial</li> </ul>

		methous for researching business opportunities
	•	Methods of identifying relevant specialist services to
		complement the business
	•	Advertising and promotion
		Distribution and logistics
	•	Terms and conditions in contractual agreement
		Record keeping duties
		Operational factors relating to the business (provision of
		professional services, products)
	•	Customer need assessment
	•	Source of information
		Operational knowledge of enterprise policies and
		procedures in regard to:
		<ul> <li>Customer service</li> </ul>
		Dealing with difficult customers
		Maintenance of customer databases
		Allocated duties/responsibilities
	•	General knowledge of the range of enterprise merchandise
		and services, location of telephone extensions and
		departments/sections
	•	Basic operational knowledge of industry/workplace codes of
		practice in relation to customer service
	•	negotiation and communication techniques appropriate to
		negotiations that may be of significant commercial value
Underp	binning Skills De	emonstrate skills of:
	•	Hunting and exploiting unusual business opportunities
	•	Interpreting legal requirements, company policies and
		procedures and immediate, day-to-day demands
	•	Conducting feasibility study
	•	Developing new behavior
	•	Using technology
	•	Marketing skills
	•	Business planning skills
	•	Entrepreneurial skills
	•	Time management skills
	•	Customer handling skills
	•	Communication skills including questioning, clarifying,
		reporting, and giving and receiving constructive feedback
	•	Technical and analytical skills to interpret business
		documents, reports and financial statements and
		projections
1		Ale lite to volate to volate fuence or volations of a solutional
	•	Ability to relate to people from a range of social, cultural and ethnic backgrounds and physical and mental abilities
	•	Time management skills Customer handling skills Communication skills including questioning, clarifying, reporting, and giving and receiving constructive feedback Technical and analytical skills to interpret business documents, reports and financial statements and projections

	analysis to all research
	<ul> <li>Negotiation to conduct business activities</li> </ul>
	<ul> <li>Research to identify a business opportunity and to conduct a feasibility study</li> </ul>
	<ul> <li>Analytical skills to assess personal attributes and to identify business risks</li> </ul>
	<ul> <li>Observation skills for identifying appropriate people, resources and to monitor work</li> </ul>
	<ul> <li>Persuasion and networking skills</li> </ul>
	Welcoming customers
	<ul> <li>Information seeking skills to collect, organize and understand information related to collating and analyzing customer information to identify needs</li> <li>Establish diagnostic processes which identify and</li> </ul>
	recommend improvements to customer service
Resource Implications	Access is required to real or appropriately simulated situations, including work areas, materials and equipment, and to information on workplace practices and OHS practices.
Methods of Assessment	Competence may be assessed through:
	Interview/Written Test
	Observation/Demonstration with Oral Questioning
Context of Assessment	Competence may be assessed in the work place or in a simulated work place setting.

Unit Title	Standardize and Sustain 3S
Unit Code	AGR CLR2 17 1117
Unit Descriptor	This unit of competence covers the knowledge, skills and attitudes required by worker to standardize and sustain 3S to his/her workplace. It covers responsibility for the day- to-day operations of the workplace and ensuring that continuous improvements of Kaizen elements are initiated and institutionalized.

Elements	Performance Criteria
1. Prepare for work.	1.1. Work instructions are used to determine job requirements, including method, material and equipment.
	1.2. Job specifications are read and interpreted following working manual.
	1.3. <b>OHS requirements</b> , including dust and fume collection, breathing apparatus and eye and ear personal protection needs are observed throughout the work.
	1.4. <i>Safety equipment and tools</i> are identified and checked for safe and effective operation.
	1.5. <i>Tools and equipment</i> are prepared and used to implement 3S.
2. Standardize 3S.	2.1. Plan is prepared and used to standardize 3S activities.
	2.2. <b>Tools and techniques</b> to standardize 3S are prepared and implemented based on <i>relevant procedures</i> .
	2.3. Checklists are followed for standardize activities and <i>reported</i> to <i>relevant personnel</i> .
	2.4. The workplace is kept to the specified standard.
	2.5. Problems are avoided by standardizing activities.
3. Sustain 3S.	3.1. Plan is prepared and followed to standardize 3S activities.
	3.2. <i>Tools and techniques</i> to sustain 3S are discussed, prepared and implemented based on relevant procedures.
	3.3. Workplace is inspected regularly for compliance to specified standard and sustainability of 3S techniques.
	3.4. Workplace is cleaned up after completion of job and before commencing next job or end of shift.
	3.5. Situations are identified where compliance to standards is unlikely and actions specified in procedures are taken.

relevant personnel.
3.8. Problems are avoided by sustaining activities.

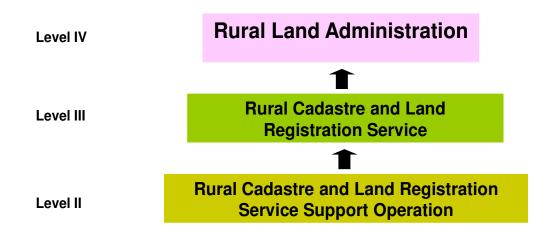
Variable	Range
OHS requirements	May include, but not limited to:
	Are to be in accordance with legislation/regulations/codes
	of practice and enterprise safety policies and procedures.
	This may include protective clothing and equipment, use of
	tooling and equipment, workplace environment and safety,
	handling of material, use of firefighting equipment,
	enterprise first aid, hazard control and hazardous materials
	and substances.
	Personal protective equipment is to include that prescribed
	under legislation/regulations/codes of practice and
	workplace policies and practices.
	Safe operating procedures are to include, but are not     limited to the conduct of operational risk accomment and
	limited to the conduct of operational risk assessment and treatments associated with workplace organization.
	<ul> <li>Emergency procedures related to this unit are to include but</li> </ul>
	may not be limited to emergency shutdown and stopping of
	equipment, extinguishing fires, enterprise first aid
	requirements and site evacuation.
Safety equipment and	May include, but not limited to:
tools	Dust masks/goggles
	Glove
	Working cloth
	First aid and safety shoes
Tools and equipment	May include, but not limited to:
	Paint
	Hook
	Sticker
	Signboard
	Nails
	Shelves
	Chip wood
	Sponge
	• Broom
	Pencil
	Shadow board/Tools board
Tools and techniques	May include, but not limited to:
	5S Job Cycle Charts
	Visual 5S
	The Five Minute 5S

	• Suspension
	Incorporation and Use Elimination
Relevant procedures	May include, but not limited to:
	Assign 3S responsibilities
	<ul> <li>Integrate 3S duties into regular work duties</li> </ul>
	Check on 3S maintenance level
	<ul> <li>OHS measures such as signage, symbols / coding and</li> </ul>
	labeling of workplace and equipment
	<ul> <li>Creating conditions to sustain your plans</li> </ul>
	Roles in implementation
Reporting	May include, but not limited to:
	Verbal responses
	<ul> <li>Data entry into enterprise database</li> </ul>
	Brief written reports using enterprise report formats
Relevant personnel	May include, but not limited to:
	<ul> <li>Supervisors, managers and quality managers</li> </ul>
	<ul> <li>Administrative, laboratory and production personnel</li> </ul>
	Internal/external contractors, customers and suppliers
Tools and techniques	May include, but not limited to:
	• 5S slogans
	• 5S posters
	<ul> <li>5S photo exhibits and storyboards</li> </ul>
	• 5S newsletter
	• 5S maps
	<ul> <li>5S pocket manuals</li> </ul>
	<ul> <li>5S department/benchmarking tours</li> </ul>
	5S months
	• 5S audit
	Awarding system
	Big cleaning day
	<ul> <li>Patrolling system May include, but not limited to:</li> </ul>
	Top management Patrol
	5S Committee members and Promotion office Patrol
	Mutual patrol
	Self-patrol
	Checklist and Camera patrols

Evidence Guide			
Critical Aspects of	of Demonstrates skills and knowledge to:		
Competence	<ul> <li>Discuss the relationship between Kaizen elements.</li> <li>Standardize and sustain 3S activities by applying</li> </ul>		
	appropriate tools and techniques.		
Underpinning	Demonstrates knowledge of:		

	<ul> <li>The fourth pillar of 5S</li> </ul>
	<ul> <li>Benefits of standardizing and sustaining 3S</li> </ul>
	<ul> <li>Procedures for standardizing and sustaining 3S activities</li> </ul>
	<ul> <li>Tools and techniques to sustain 3S</li> </ul>
	Relevant Occupational Health and Safety (OHS) and
	environment requirements
	Plan and report
	Method of communication
Underpinning Skills	Demonstrates skills of:
3	<ul> <li>Improving Kaizen elements by applying 5S</li> </ul>
	<ul> <li>Standardizing and sustaining procedures and techniques to</li> </ul>
	avoid problems
	Technical drawing
	<ul> <li>Procedures to standardizing 3S activities</li> </ul>
	<ul> <li>Analyzing and preparing shop layout of the workplace</li> </ul>
	<ul> <li>Standardizing and sustaining checklists</li> </ul>
	<ul> <li>Preparing and implementing tools and techniques to sustain</li> </ul>
	3S
	Working with others
	<ul> <li>Reading and interpreting documents</li> </ul>
	Observing situations
	<ul> <li>Solving problems by applying 5S</li> </ul>
	Communication skills
	<ul> <li>Preparing labels, slogans, etc.</li> </ul>
	<ul> <li>Gathering evidence by using different means</li> </ul>
	Using Kaizen board properly in accordance the procedure
	<ul> <li>Reporting activities and results using report formats</li> </ul>
Resources Implication	Access is required to real or appropriately simulated situations,
	including work areas, materials and equipment, and to
	information on workplace practices and OHS practices.
Methods of Assessment	Competence may be assessed through:
	Interview/Written Test
	<ul> <li>Observation/Demonstration with Oral Questioning</li> </ul>
Context of Assessment	Competence may be assessed in the work place or in a
	simulated work place setting.
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# **RURAL LAND ADMINISTRATION**



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#### Acknowledgement

We wish to extend thanks and appreciation to the many representatives of business, industry, academe and government agencies who donated their time and expertise to the review/streamlined of this occupational standard.

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This occupational standard was developed on December 2016 in Addis Ababa, Ethiopia.

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## **Comments:**

Range of variables not found in in each unit of competency's Performance Criteria are:

### Under UC1:

- Types of right
- OHS
- Tools & equipment
- Types & sources of information

#### Under UC 2:

- Rules & regulations
- OHS

#### Under UC 3:

- Quality requirement
- Information service
- Tools & equipment

#### Under Uc5:

• OHS requirements

#### Under Uc 12:

• Resources

#### Under Uc 113:

- Tools & equipment
- Types & sources of information

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